## **Designing for Change**



SCHOOL OF MEDICINE

UNIVERSITY OF COLORADO ANSCHUTZ MEDICAL CAMPUS

#### **Financial Disclosures: NONE**



Submitted for Publication (or will be very soon)



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1 Choice Architecture + Nudge

## Agenda

Design Thinking

----- Break -----

User-Centered Design

4 Pre-Mortem Analysis

## Learning **Objectives**

- Explain the hierarchy of intervention effectiveness.
- Define choice architecture.
- Identify behavioral nudges.
- Explain Design Thinking.
- Recognize the importance of user-empathy in good design. 5
- Describe the process of user-centered design.
- Explain the purpose and process of a pre-mortem analysis.

Session	Session Overview	
Quality Improvement & Change Management	<ul> <li>Basics of Quality Improvement</li> <li>Step-wise, practical implementation guide</li> <li>Change Management framework overview for driving change</li> </ul>	
Applied Patient Safety	Guide the development and participation in a systems-based case review conference.	
Designing for Change	<ul> <li>Understanding the problem and the people involved</li> <li>Design thinking and choice architecture</li> <li>User-centered design methodology</li> <li>Pre-mortem analysis to identify the right solutions for the right problem</li> </ul>	
Acquiring Data to Drive Change	<ul><li>Data sources to track improvement</li><li>Data analysis and organization</li><li>Data visualization</li></ul>	
Spreading Change Locally and Nationally	<ul> <li>Diffusion of innovation framework</li> <li>QI vs. research</li> <li>Strategies for dissemination and publication</li> <li>Grant opportunities</li> </ul>	
Coaching and Teaching Quality Improvement	<ul> <li>How to coach QI teams</li> <li>Identifying and troubleshooting common QI missteps</li> </ul>	



YOU ARE HERE

University of Colorado Anschutz Medical Campus IHQSE



BestPractice Advisory - Roo, Koda Attention (1)  $\wedge$ Hyperlipidemia (BPA # 89568) Your patient may have hyperlipidemia based on an encounter or problem list diagnosis. **RECOMMENDATION:** Consider starting a statin medication. This is a best practice at our institution. Open hyperlipidemia treatment pathway Dismiss

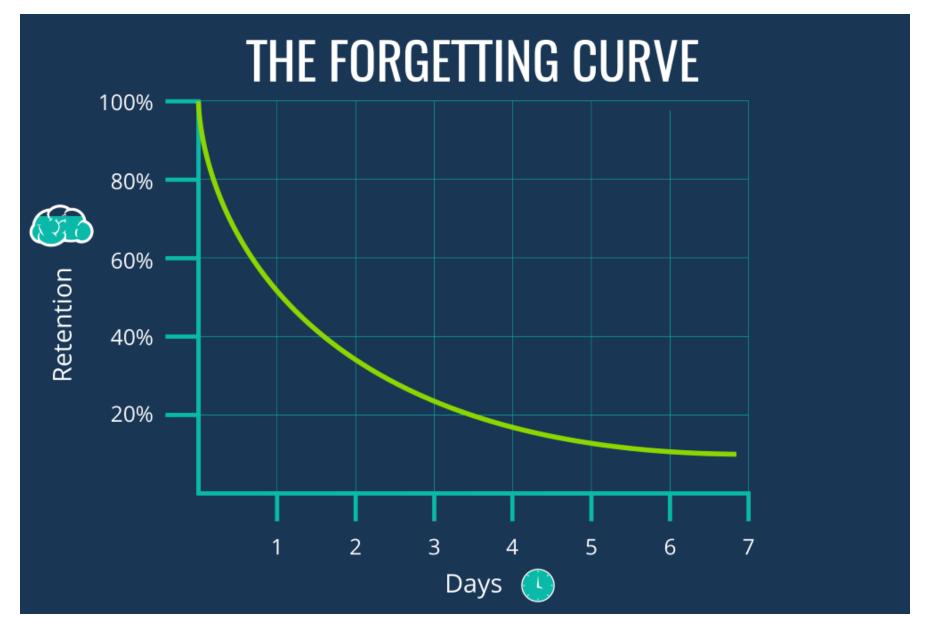




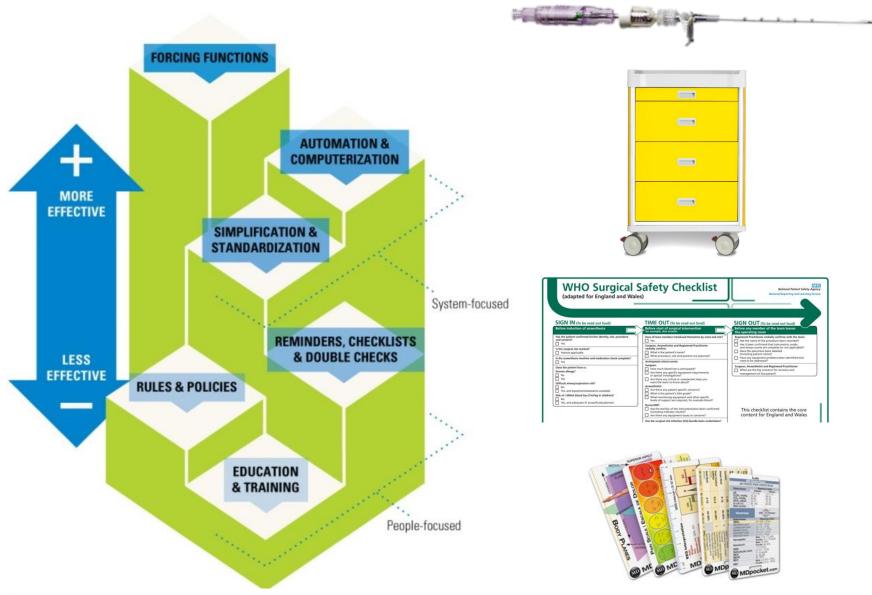
#### (Humans are) Lazy, Forgetful Creatures of Habit

Being a lazy, forgetful creature of habit is completely rational. We only have so much energy and attention, and we have ever increasing demands on it. Why should you do anything that requires more work? Why should you go out of your way? Or commit something to memory, when Google will remember it for you?

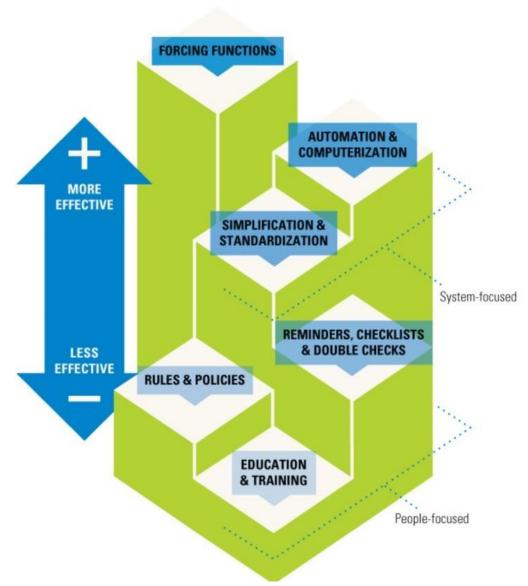
Erika Hall Author of Conversational Design and Just Enough Research



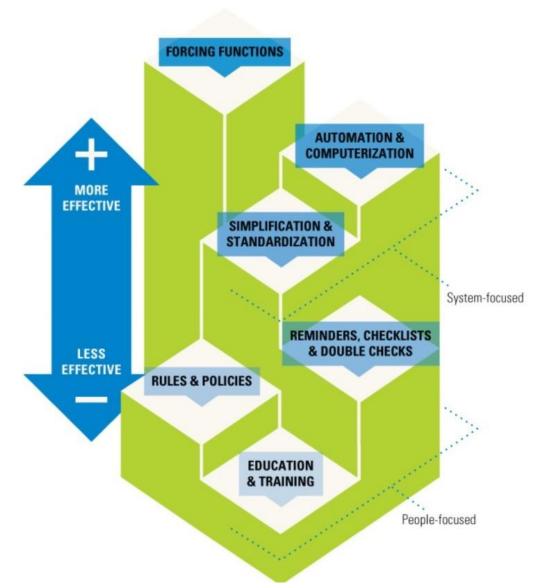


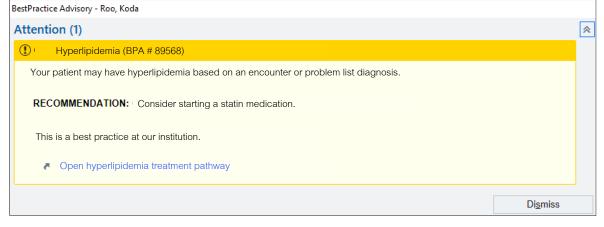


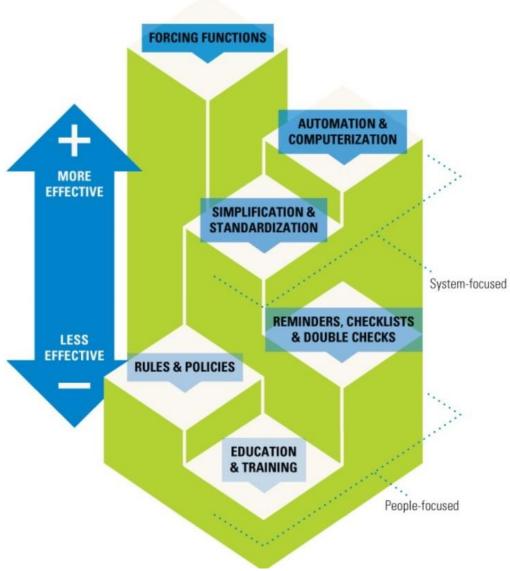


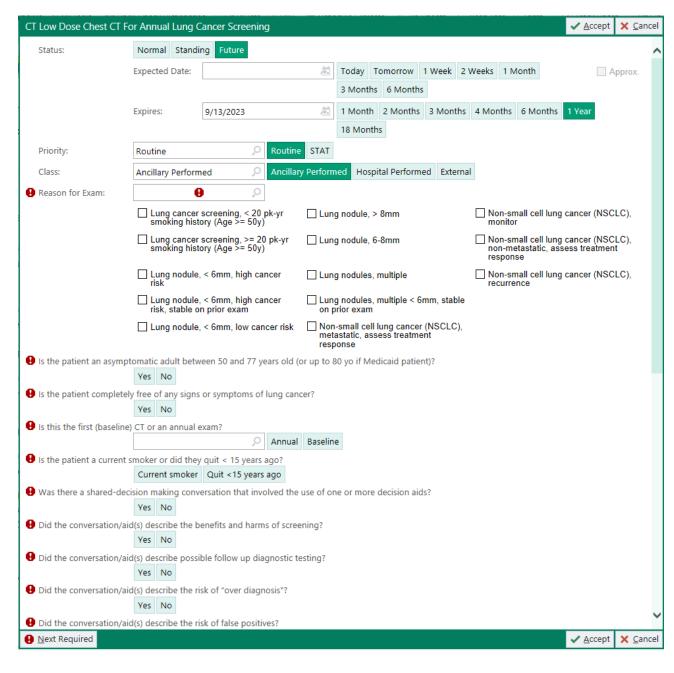


#### What about electronic alerts?

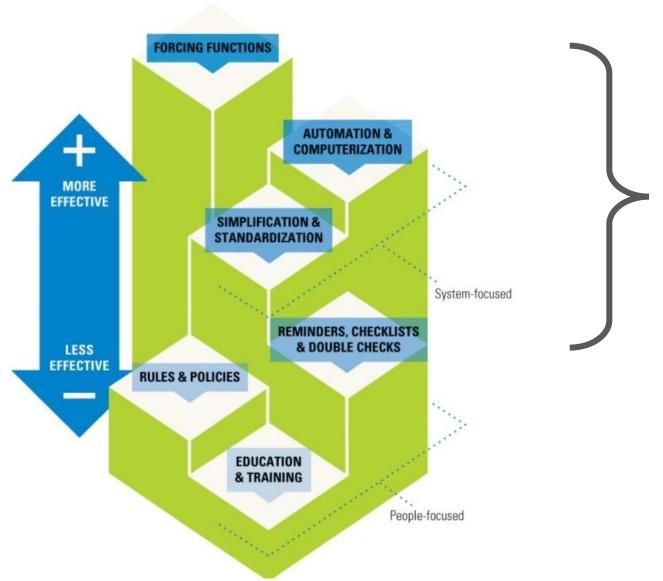


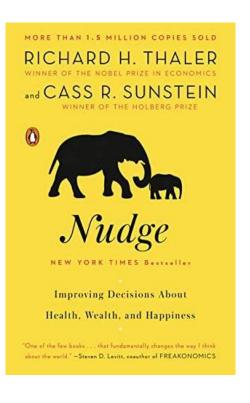


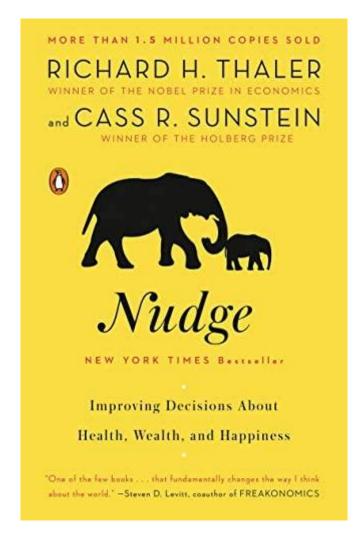




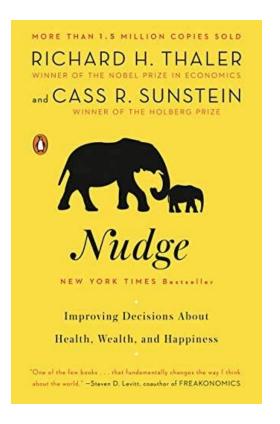








## Nudge and Choice Architecture



A nudge...is any aspect of the choice architecture that alters people's behavior in a predictable way without forbidding any options or significantly changing their economic incentives.

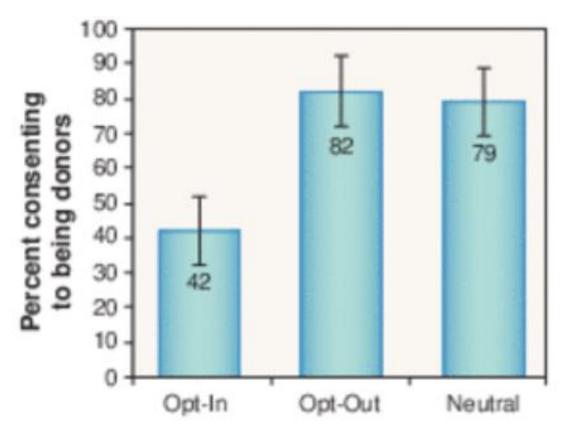
To count as a mere nudge, the intervention **must be easy** and cheap to avoid. Nudges are NOT mandates. Putting fruit at eye level counts as a nudge. Banning junk food does not.

Choice architecture is the design of different ways in which choices can be presented to decision makers, and the impact of that presentation on decision-making.



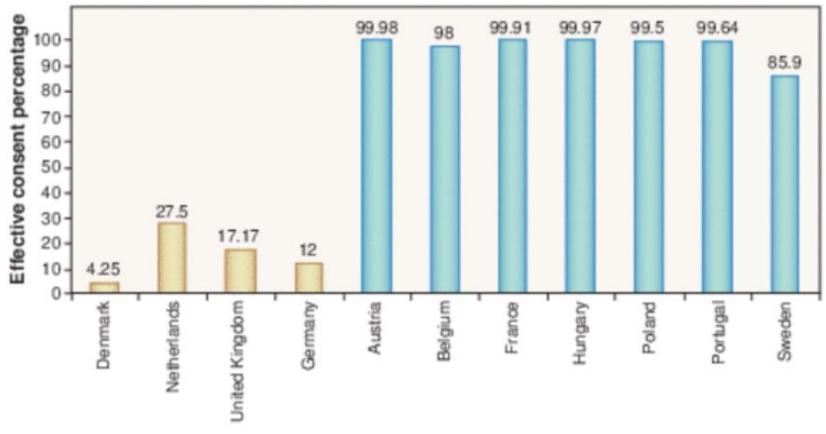






Effective consent rates, online experiment, as a function of default.





Effective consent rates, by country. Explicit consent (opt-in, gold) and presumed consent (opt-out, blue).

**Decision structure:** alter the utility of choice options through their arrangement in the decision

**Decision information:** increase the availability, comprehensibility, and/or personal relevance of information

Decision assistance: facilitate self-regulation

• Setting a default option.

#### **Decision structure**

- Changing the <u>ease</u> of choosing certain options: either making a good option easier to choose, or a bad option harder to choose.
- Changing the <u>salience</u> of certain options: either making a good option more noticeable, or a bad option less noticeable.

Provide <u>social reference point</u>. Initial piece of information that people rely on strongly when making subsequent judgments and decisions.

#### **Decision information**

For example, a charity soliciting donations can tell donors that "most people donate \$20", in order to nudge people to donate more money than they would otherwise.

Make information visible

Provide access to relevant information.

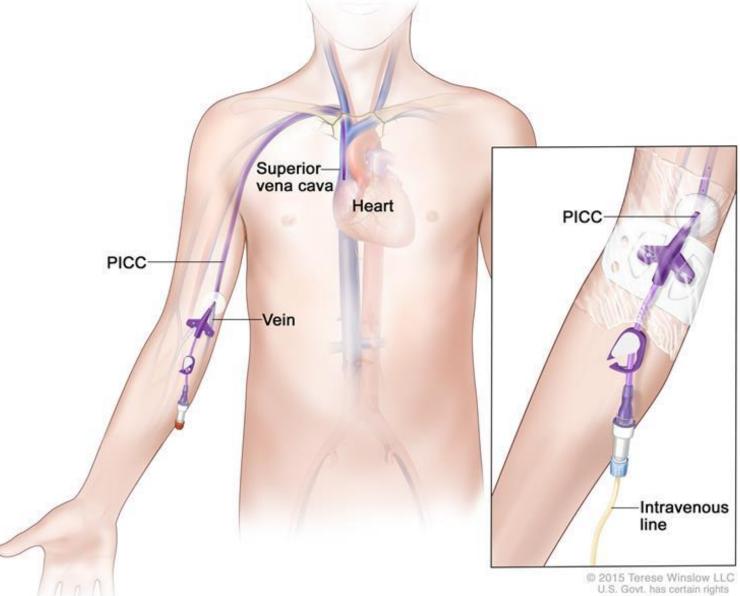
#### **Decision assistance**

Reminding people to do something.

Change option consequences: adjusting <u>incentives</u> or consequences of a specific behavior.

Facilitate commitment: Encourage <u>self or public commitment</u> to counteract failures of self-control.

### Peripherally Inserted Central Catheter (PICC)



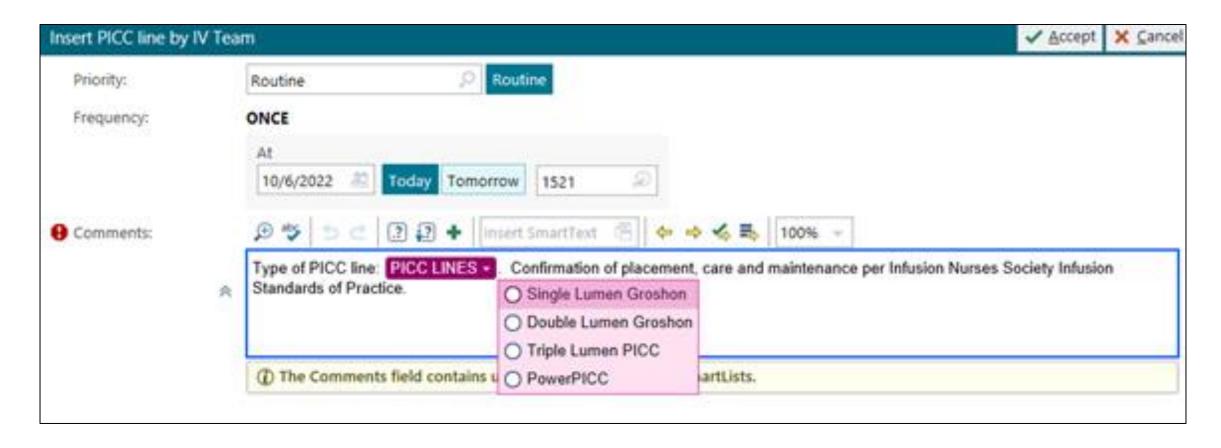
#### **Annals of Internal Medicine**

# The Michigan Appropriateness Guide for Intravenous Catheters (MAGIC): Results From a Multispecialty Panel Using the RAND/UCLA Appropriateness Method

Vineet Chopra, MD, MSc; Scott A. Flanders, MD; Sanjay Saint, MD, MPH; Scott C. Woller, MD; Naomi P. O'Grady, MD; Nasia Safdar, MD, PhD; Scott O. Trerotola, MD; Rajiv Saran, MD, PhD; Nancy Moureau, BSN, RN; Stephen Wiseman, PharmD; Mauro Pittiruti, MD; Elie A. Akl, MD, MPH, PhD; Agnes Y. Lee, MD, MSc; Anthony Courey, MD; Lakshmi Swaminathan, MD; Jack LeDonne, MD; Carol Becker, MHSA; Sarah L. Krein, PhD, RN; and Steven J. Bernstein, MD, MPH

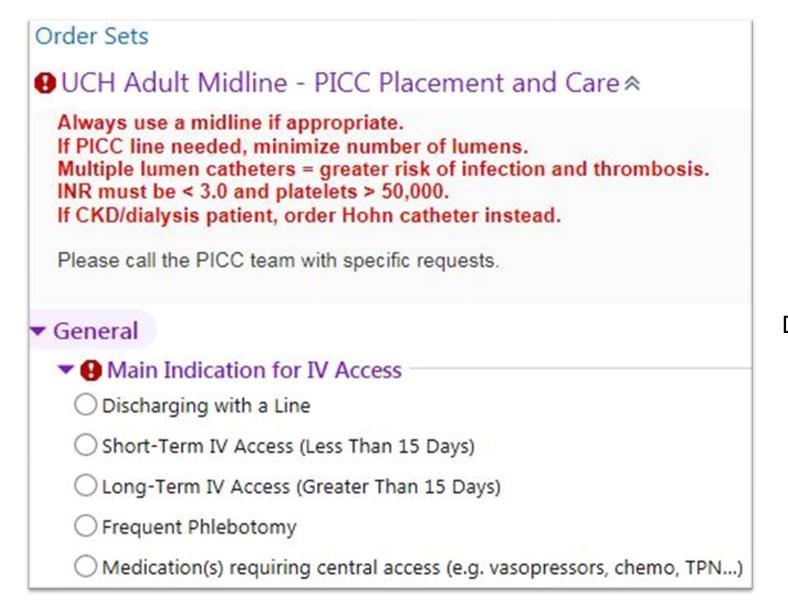
#### **Project Goals**

- 1. increase proportion of midline catheters
- 2. decrease lumens of PICCs



Recreation of baseline PICC order (without any guidance)







**Decision Information** 

Intervention order-set



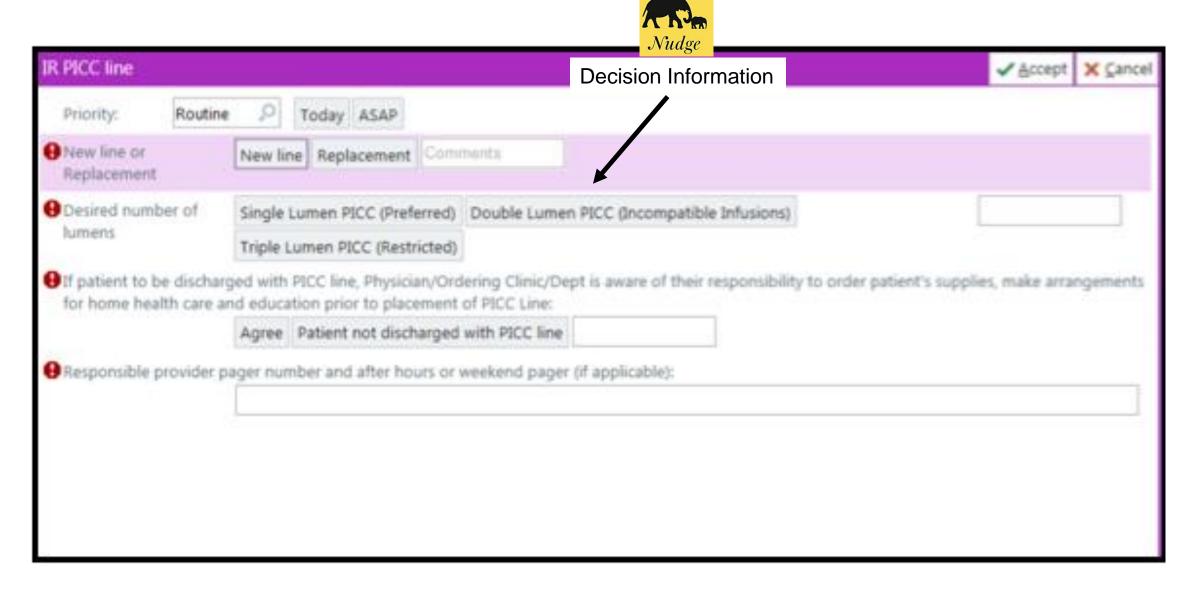


<b>▼</b> General	Decision Structure	
▼ Main Indication for IV Ac ○ Discharging with a Line	ccess	
O Short-Term IV Access (Les	ss Than 15 Days)	
✓ Is patient discharging	with a line or reeding access for vasopressors, chemotherapy, or TPN?	
<b>○</b> Yes		
Your patient likely  ✓ IR PICC line  ⑤ Sign	regaines a PICC line based on your response to the previous question.	
○ No		
O Long-Term IV Access (Gre	eater Than 15 Days)	
O Frequent Phlebotomy		
Medication(s) requiring central access (e.g. vasopressors, chemo, TPN)		
▼ Central/Midline Line Approved for Use and for Blood Draws		
✓ Central line approved for Routine, UNTIL DISCONTINU PICC RN to Release, Sign &	JED starting Today at 1912 Until Specified	
▼IV access Placement and	Care —	
NS Flush (Heparin Contra	indicated)	

	Decision Information
▼ General	
▼ Main Indication for IV Access	
Oischarging with a Line	
O Short-Term IV Access (Less Than 15 Days)	
O Long-Term IV Access (Greater Than 15 Dav)	
Frequent Phlebotomy	
O IR Midline (Consider for LESS THAN 6 day	rs)
OIR PICC line (Preferred for 6 days or More)	)
Medication(s) requiring central access (e.g. va	asopressors, chemo, TPN)
▼ Central/Midline Line Approved for Use an	d for Blood Draws
✓ Central line approved for use Routine, UNTIL DISCONTINUED starting Today at PICC RN to Release, Sign & Hold	1912 Until Specified
▼ IV access Placement and Care	
NS Flush (Heparin Contraindicated)	
NS injection flush 10 mL 10 mL, Intra-catheter, EVERY MORNING, First Do	se Tomorrow at 0600, PICC RN to Re
And	
NS injection flush 10 ml	

Intervention order-set (cont.)





Intervention PICC order

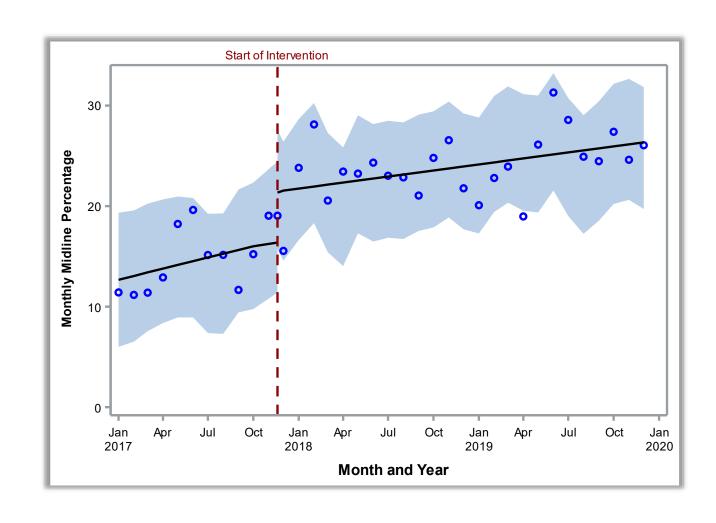


## Increase midline usage as a proportion of all lines

Binomial linked mixed model with a random intercept for patient MRN.

Mixed model to account for patients who had multiple encounters with midline or PICC line procedures performed during the time frame.

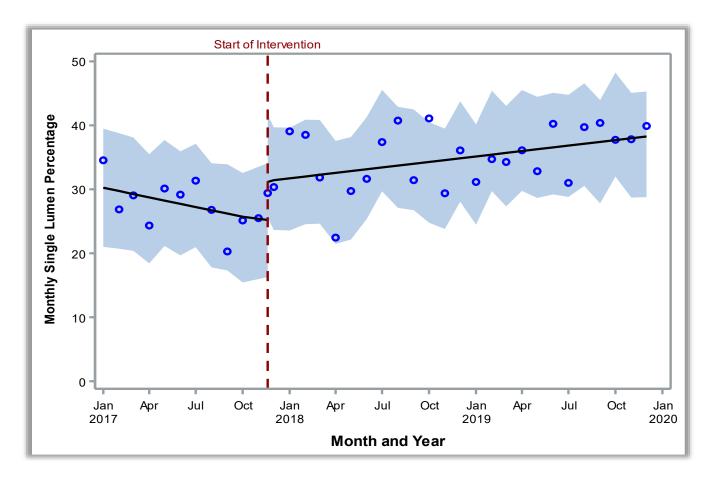
The odds of having a midline were 3.1 times higher after November 19, 2017 as compared to before (p = 0.000001).



## Increase proportion of single lumen PICCs as a proportion of all PICCs

Significant immediate increase at intervention (p-value: 0.0184), and the post-intervention slope was significantly greater than the pre-intervention slope (p-value: 0.0203).

There was an estimated immediate one-time increase in the proportion of single lumen PICC line procedures of 5.7% at the time of the intervention.







#### Red Blood Cell (pRBC) Transfusion Recommendations

pRBCs are most likely APPROPRIATE in the following clinical scenarios:

- Hgb < 7 g/dL OR Hgb < 8 with CV disease AND symptoms
- Hemodynamically unstable patient with an acute bleed
- Perioperative acute blood loss anemia with expected Hgb < 7</li>
- Cytotoxic chemotherapy with expected Hgb < 7</li>
- Anemia with symptoms that are intolerable without transfusion

Transfuse 1 unit at a time unless Hgb <6.0 or bleeding out



50% of non-OR, non-MTP, inpatient transfusions DID NOT meet guidelines

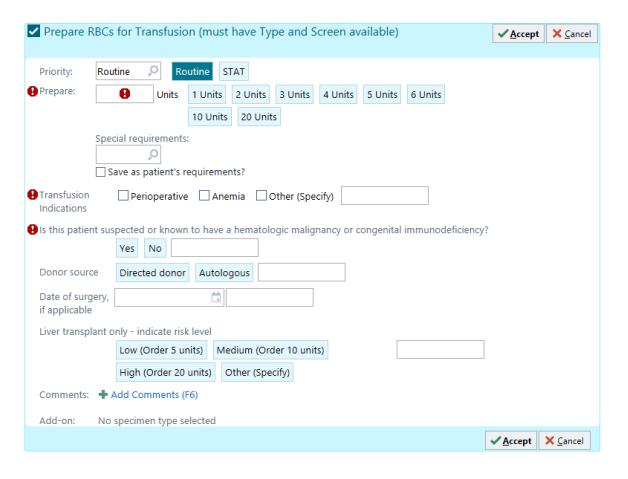


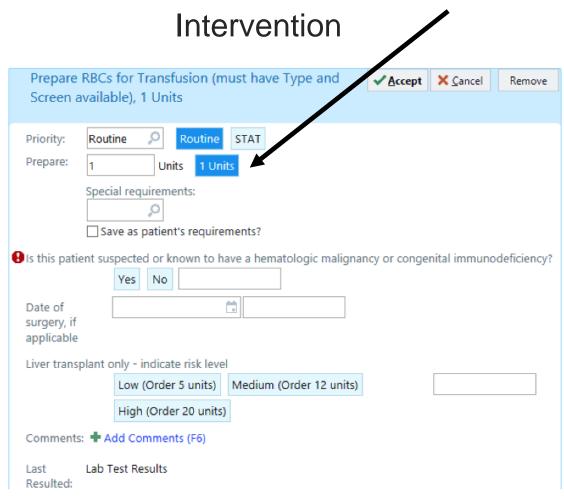
#### Prepare Order



#### **Decision Structure**

#### Original







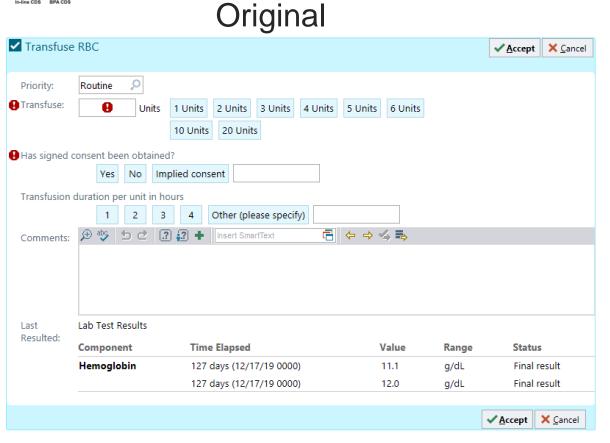
#### Transfuse Order

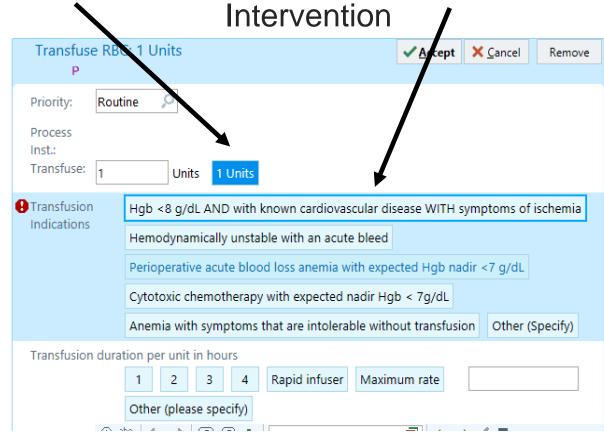




#### **Decision Structure**

#### Decision Structure + Information





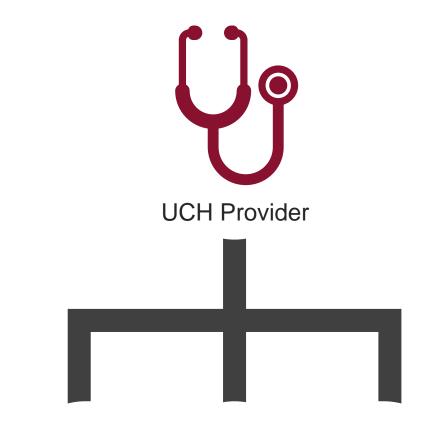


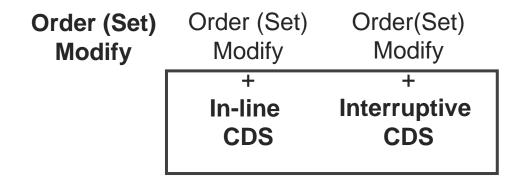




Does *overt* clinical-decision support (CDS) change provider behavior?

If so, how should it be displayed?







## Non-Interruptive Conditional Alert



**Decision Information** Red Blood Cells

#### ! Potential Patient Harm - Consider Restrictive Transfusion Strategy

Lab Results Last 3 days.

Component Value Date/Time Hemoglobin 7.5 (A) 05/12/2021 2246

The Hemoglobin (Hgb) is greater than 6.9 g/dL which is tolerated by most hospitalized, stable patients. Transfusion above this level may result in harm to your patient.

#### Limit transfusions to patients:

- Hab < 7 a/dL
- Hgb <8 g/dL AND with known cardiovascular disease WITH symptom of ischemia
- Hemodynamically unstable with an acute bleed
- Preoperative acute blood loss anemia with expected Hgb nadir < 7 g/dL
- Cytotoxic chemotherapy with expected nadir Hgb < 7g/dL
- Anemia with symptoms that are intolerable without transfusion



**Decision Assistance** 

#### Transfusing 1 Unit at a time is preferred

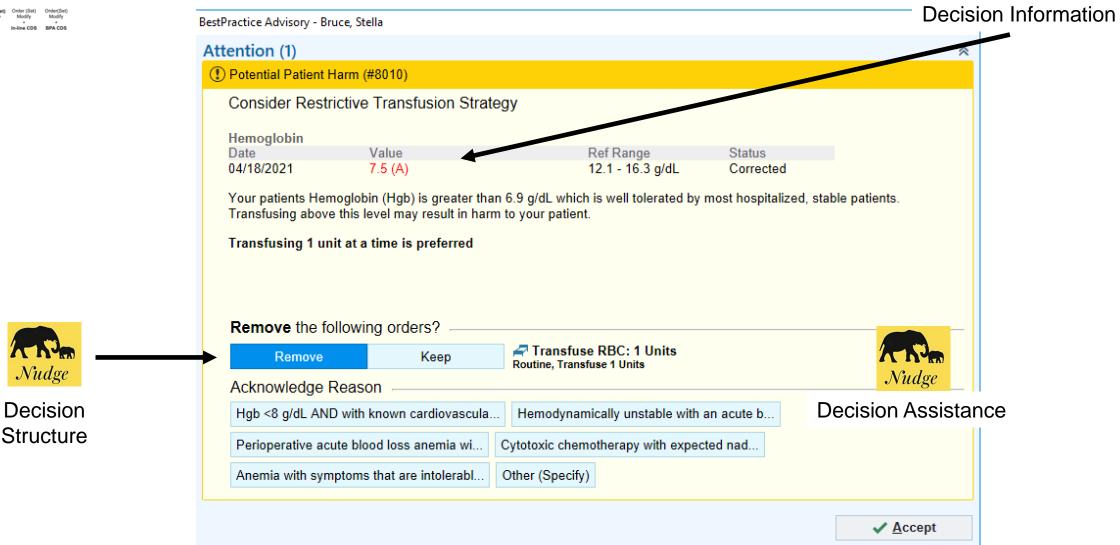
The prepare order notifies the Blood Bank of the quantity of blood products needed as well as any special requirements. The transfuse order goes to the nursing staff. It provides transfusion instructions, includes hyperlinks that allow the nurse to notify the Blood Bank when the ordered product needs to be released, and launches administration documentation groups in flowsheets.



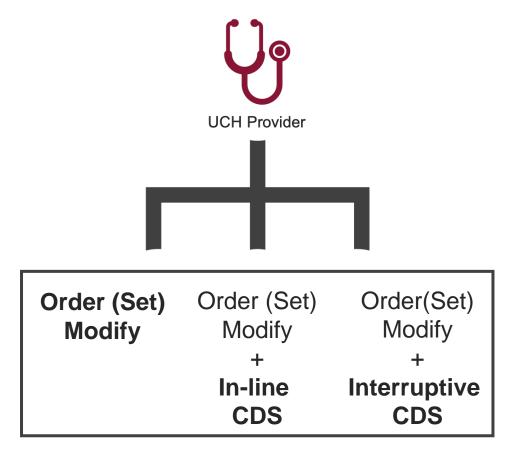


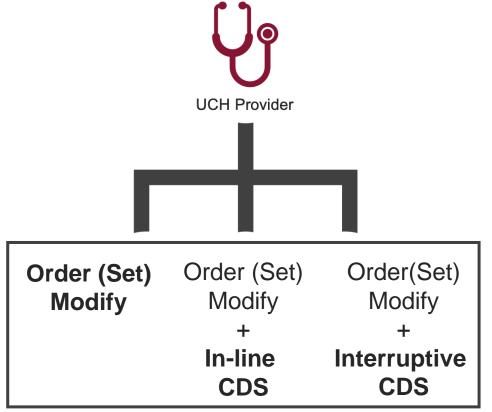
## Interruptive (BPA) Conditional Alert











Characteristic	Overall, N = 10,451 <sup>1</sup>	Group 1, N = 3,254 <sup>1</sup>	Group 2, N = 3,675 <sup>1</sup>	Group 3, N = 3,522 <sup>1</sup>	
compliant_type					
compliant	5,239 (50.2%)	1,599 (49.2%)	1,743 (47.5%)	1,897 (53.9%)	
non- compliant_hgb	4,682 (44.8%)	1,503 (46.2%)	1,740 (47.4%)	1,439 (40.9%)	
non- compliant_units	520 (5.0%)	150 (4.6%)	189 (5.1%)	181 (5.1%)	
missing	10	2	3	5	
¹n (%)					

pre-intervention = 2/1/2019-4/5/2021 post-intervention = 4/6/2021-4/5/2022

NOTE: early COVID pandemic period (3/3/2020 - 8/24/2020) were removed

## NO difference between groups







Characteristic	Overall, N = 32,032 <sup>1</sup>	pre, N = 21,580 <sup>1</sup>	post, N = 10,452 <sup>1</sup>		
compliant	15,055 (47.0%)	9,816 (45.5%)	5,239 (50.2%)		
missing	33	23	10		
¹n (%)					

Model results indicate a significant difference (p < 0.001) in compliance between the pre period and the post period, after accounting for linear time and provider





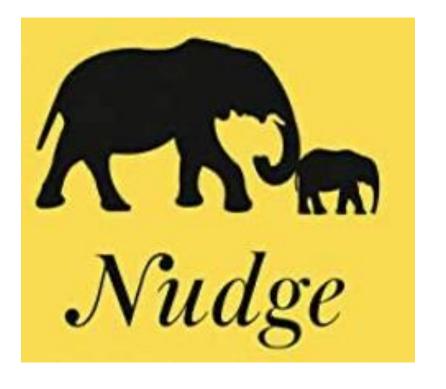


Estimated number of units "saved" in one-year

1827











## BestPractice Advisory - Roo, Koda Attention (1)

① Hyperlipidemia (BPA # 89568)

Your patient may have hyperlipidemia based on an encounter or problem list diagnosis.

**RECOMMENDATION:** Consider starting a statin medication.

This is a best practice at our institution.

Open hyperlipidemia treatment pathway

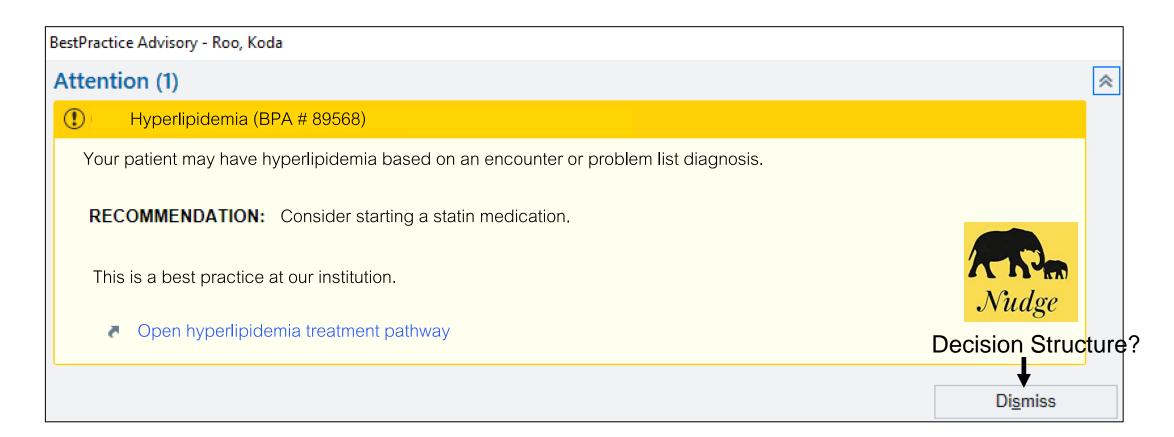
Dismiss

 $\wedge$ 

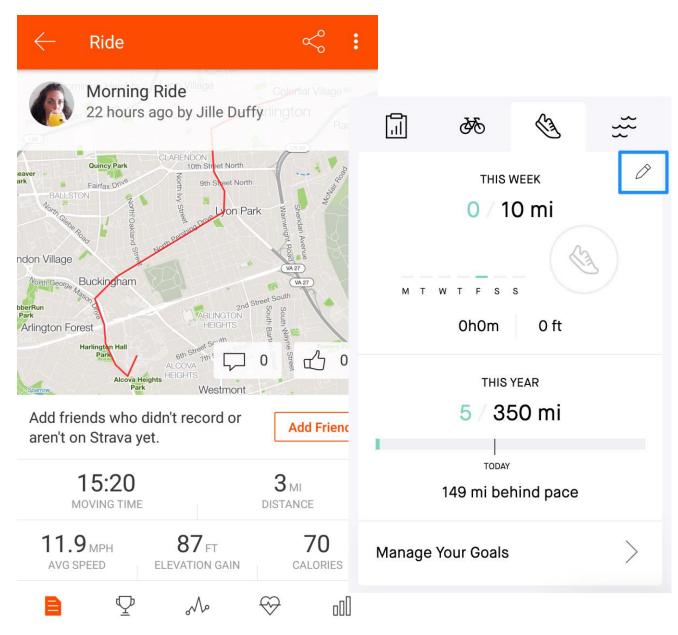


#### **Decision Information**

#### Provide access to relevant information.





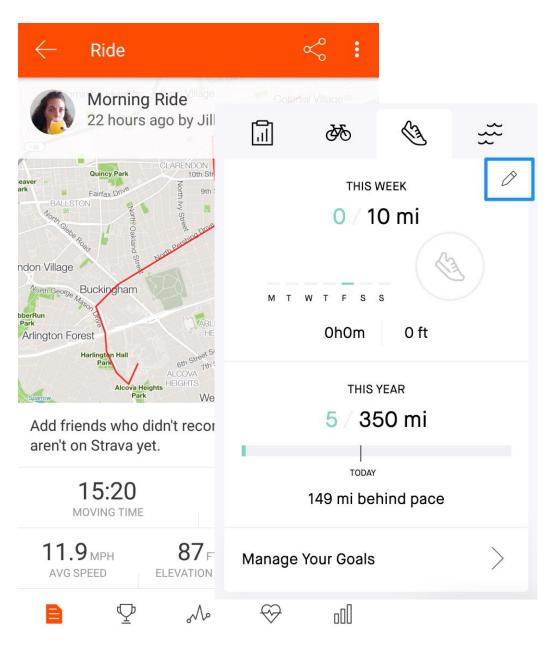










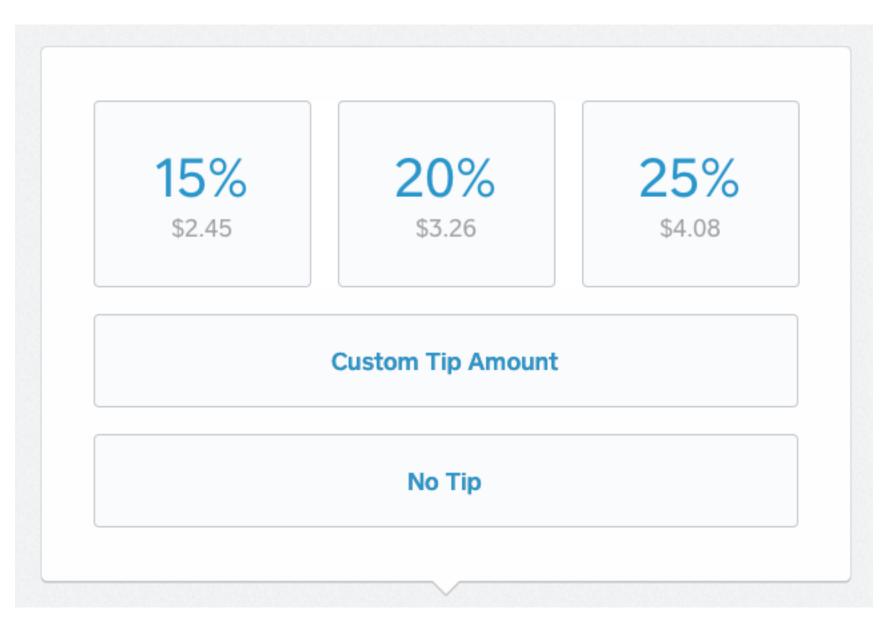




**Decision Assistance** 

## Facilitate commitment: Encourage self and/or public commitment

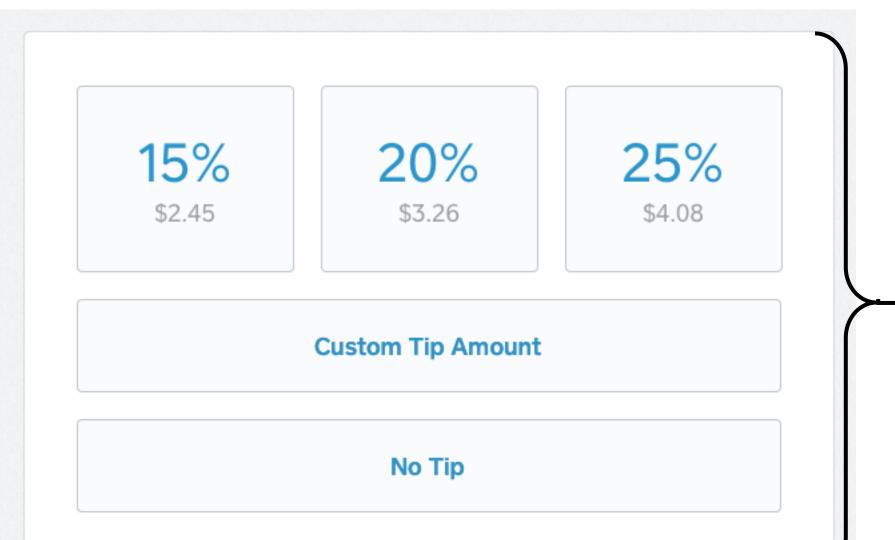














**Decision Information** 

Provide social reference point.



**Decision Structure** 



#### **Chronic Opioid Patients**

Go Back Data as of: 10/31/2014 Total Total Patients % of of of of of Total Not Seen Seen of Contract By BH 1-Utox Opioid ıdge Total of Panel Panel Contract Oploid **Current Opioid** Size on Chronic Utox Patients Contract Patients (12within Patients (12-mon) Opioids (6-mon) Completed (ever) (ever) mon) (12-mon) 3-mon 3-mon Facility 3-mon Provider 1 100.009 85.719 42.86% 0.00% 42.86% CHC Site 1 0.801 1239 4.44% 63.645 89.091 74.55% 9.09% 3.64% CHC Site 2 53 4.48% 79.259 47 88.689 67.92% 7.55% CHC Site 3 Provider 3 1182 7.55% Provider 4 172 2.33% 75.00% 100.009 50.00% 0.00% 0.00% CHC Site 4 Provider 5 65 7.85% 50.77% 27.699 10.77% 7.69% 18.46% CHC Site 5 Information 21 19 90.48% 20 95.249 Provider 6 811 2.59% 16 76.19% 9.52% 23.81% CHC Site 6 Provider 7 100.00% 75.009 25.00% CHC Site 7 1129 0.35% 75.00% 0.00% Provider 8 27 1207 2.24% 11 40.74% 18 66.679 25.93% 3.70% 18.52% CHC Site 4 32 42.119 1046 7.27% 63,16% 10.53% 2.63% 11.84% CHC Site 8 Provider 9 836 0.24% 100.00% 100.00% 50.00% CHC Site 3 Provider 10 0.00% al reference point. 3.45% 100.00% 0.00% 100.00% CHC Site 2 Provider 11 66.675 Provider 12 1102 0.82% 66.679 44.44% 0.00% 22.22% CHC Site 3 410 83.33% 12 66,679 38.89% CHC Site 5 Provider 13 4.39% 50.00% 0.00% 191 1.57% 100.00% 33.33% 66.67% CHC Site 5 Provider 14 0.00%

#### **Chronic Opioid Patients**

Provider 1

		Gender	Race	Last Med Encounter w/ PCP	Next Medical Visit	Last Utox Date	Currently On Opioid (Y/N)	Under Opioid Contract (Y/N)	Last BH Date	Next BH Visit	Last Visited BH Provider	Last Vistied BH Site
	Patient 1	F	Hispanic	10/xx/2014	10/xx/2014	7/xx/2014	Υ	Υ	1/xx/2014		BH Provider 1	CHC Site 1
	Patient 2	F	White	8/xx/2014		8/xx/2014	Υ	N	10/xx/2014		BH Provider 1	CHC Site 1
	Patient 3	М	Black or African American	9/xx/2014	10/xx/2014	7/xx/2014	Υ	Υ				
	Patient 4	М	Hmerican	10/xx/2014		10/xx/2014	Υ	Υ	2/xx/2013		BH Provider 2	CHC Site 2
	Patient 5	М	Hispanic	10/xx/2014	10/xx/2014	6/xx/2014	Υ	Υ	10/xx/2014	11/xx/2014	BH Provider 1	CHC Site 1
	Patient 6	F	White	8/xx/2014	10/xx/2014	8/xx/2014	Υ	Υ	8/xx/2014		BH Provider 1	CHC Site 1
	Patient 7	F	Hispanic	10/xx/2014		6/xx/2014	Υ	Υ	8/xx/2013		BH Provider 3	CHC Site 1

ture















**Decision Structure** 

## Changing the salience of certain options.





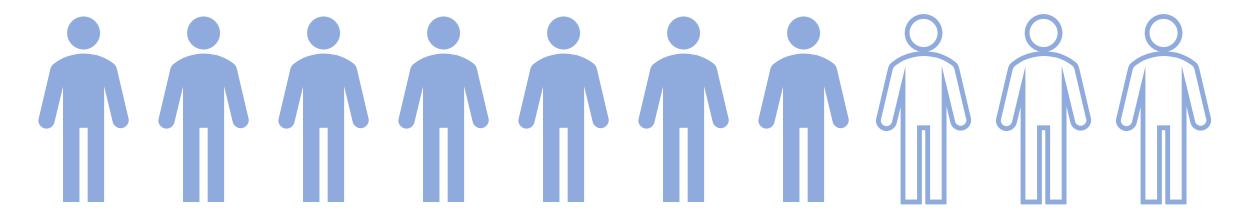


Design a Nudge for your problem/project!

## Making Human-Centered Solutions with **Design Thinking**

Sam Porter, MD

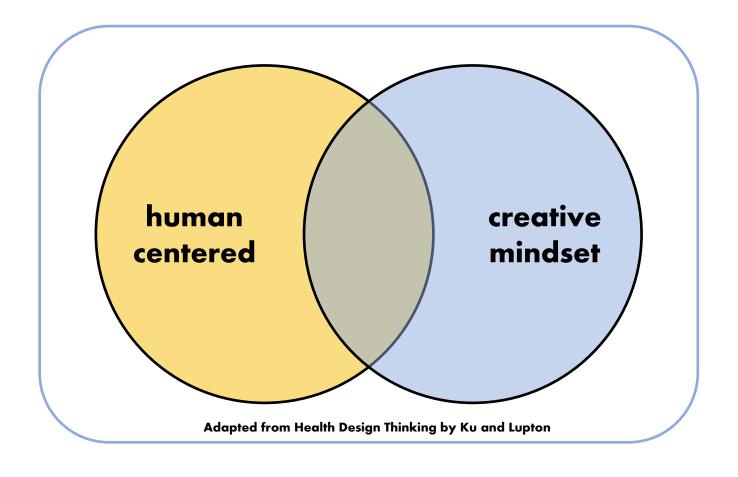
more than seven out of ten adults believe the U.S. health system needs fundamental change or complete rebuilding.



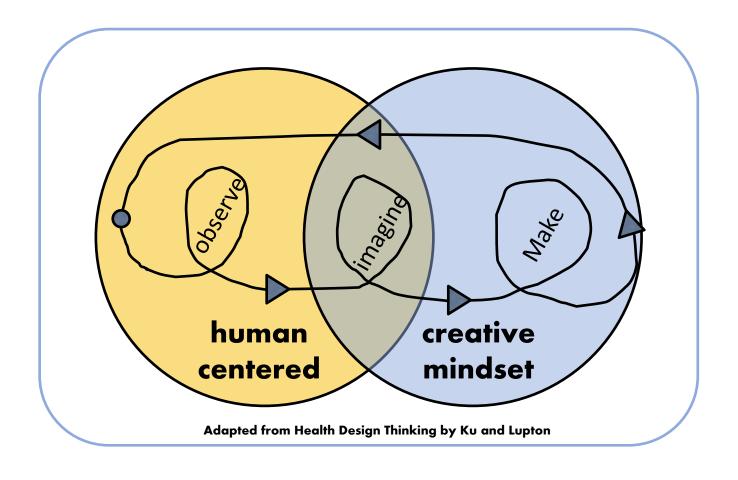
Stremikis K, Schoen C, Fryer A.K. A call for change: the 2011 Commonwealth Fund Survey of Public Views of the U.S. Health System. Issue brief. April 2011;6:1-23.

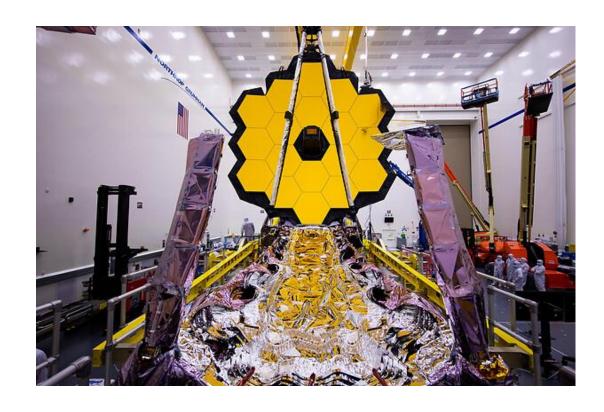


## What is Design Thinking?



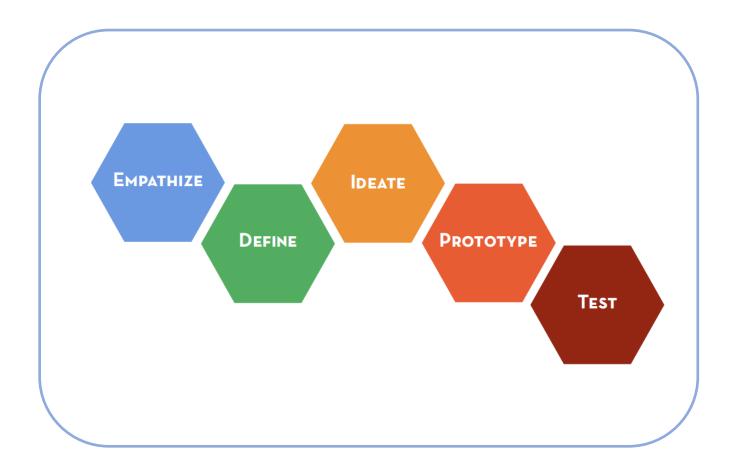
## What is Design Thinking?





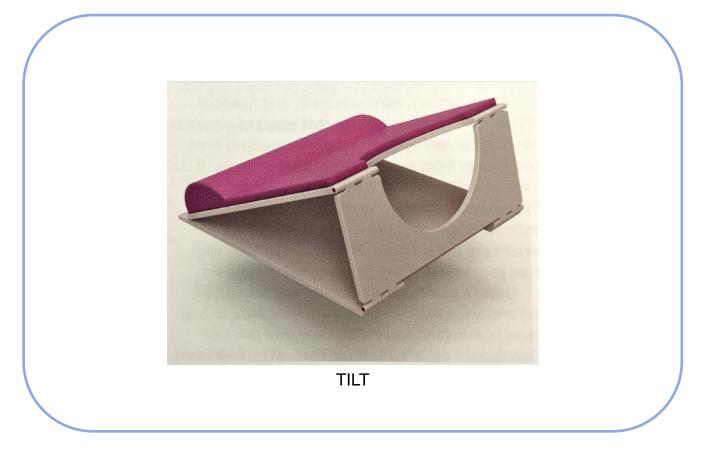


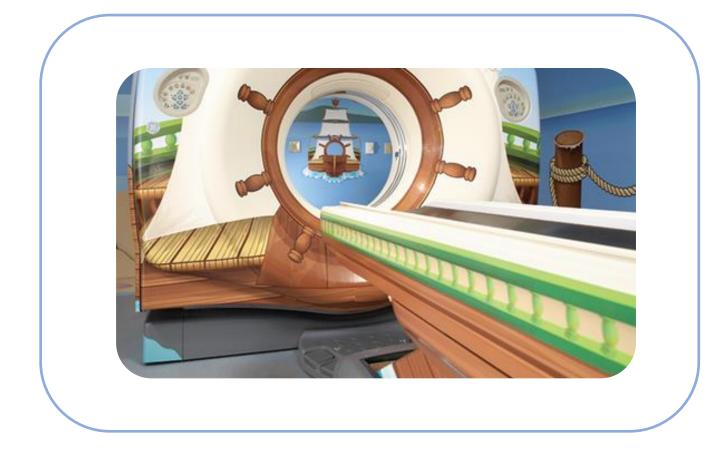
## What is Design Thinking?



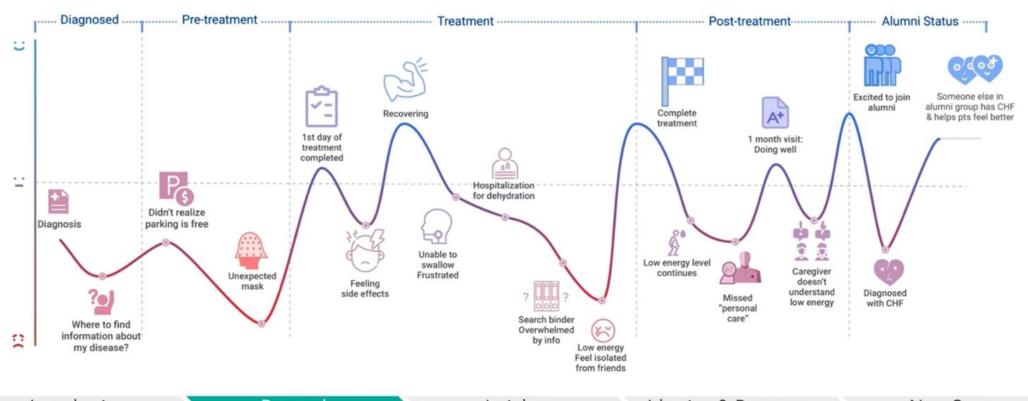








## Journey map



Introduction Research Insights Ideation & Prototypes Next Steps

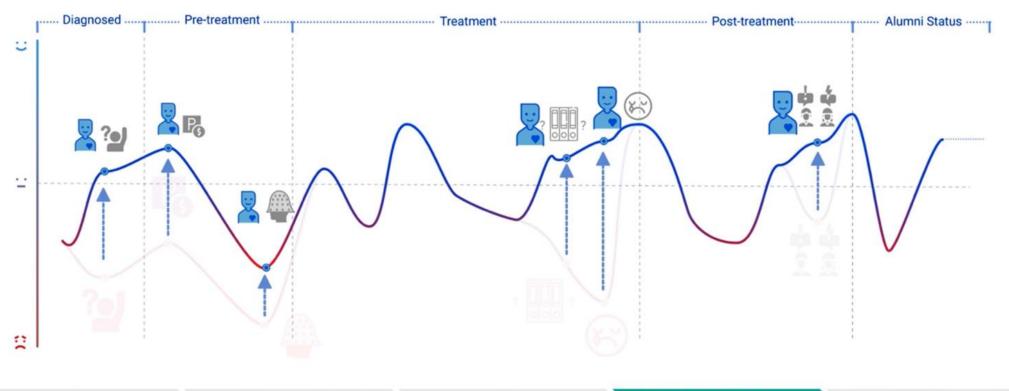
Source: Laura Ceccacci, Paige Kennedy, Alex Wan, University of Pennsylvania







### Solution workflow



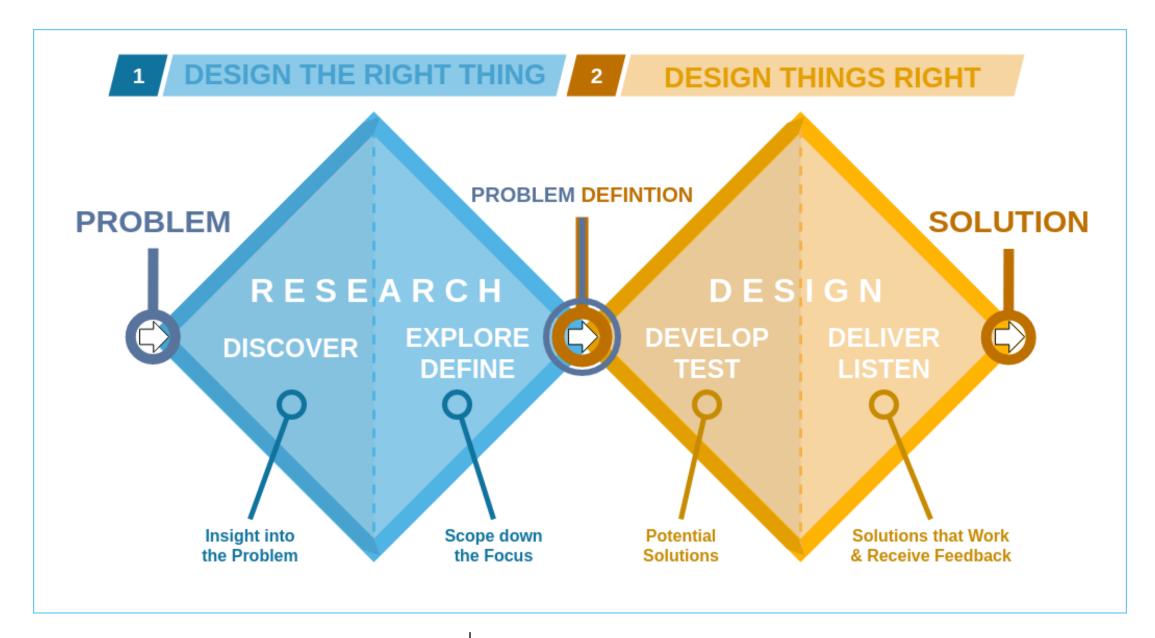
Introduction Research Insights Ideation & Prototypes Next Steps

Source: Laura Ceccacci, Paige Kennedy, Alex Wan, University of Pennsylvania

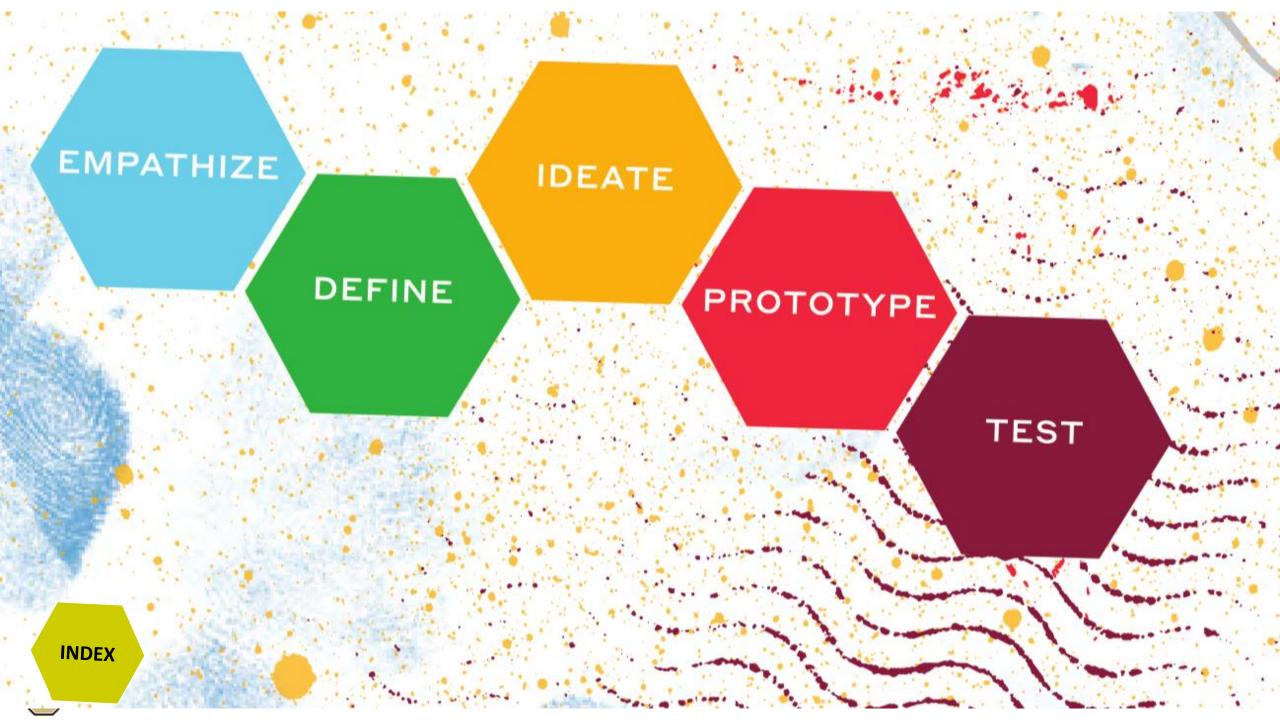












## **EMPATHIZE**

Build empathy for your audience by learning their Values





## DEFINE

Unpacking the findings from empathizing into **needs** and **insights** to develop a **point of view** 





## IDEATE

Ideation is a process of "going wide" in terms of concepts and outcomes to explore a wide solution space – both a large quantity and broad diversity of ideas





## PROTOTYPE

# Prototyping is getting projects out of your head and into the world





#### TEST

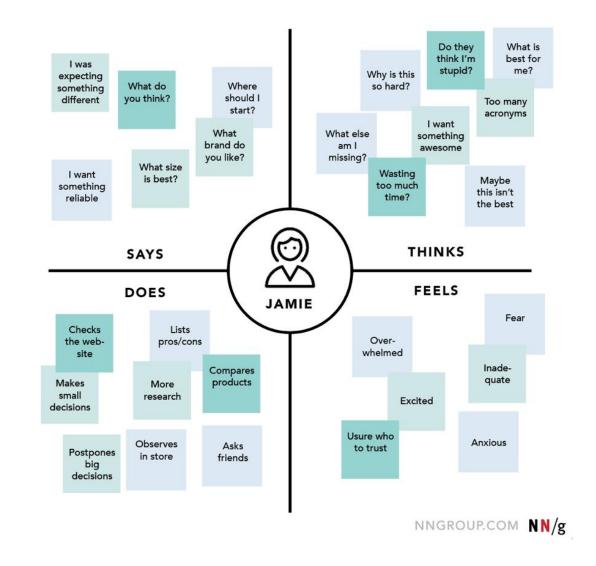
Testing is how to gather feedback, refine solutions, and continue to **learn** about your users.



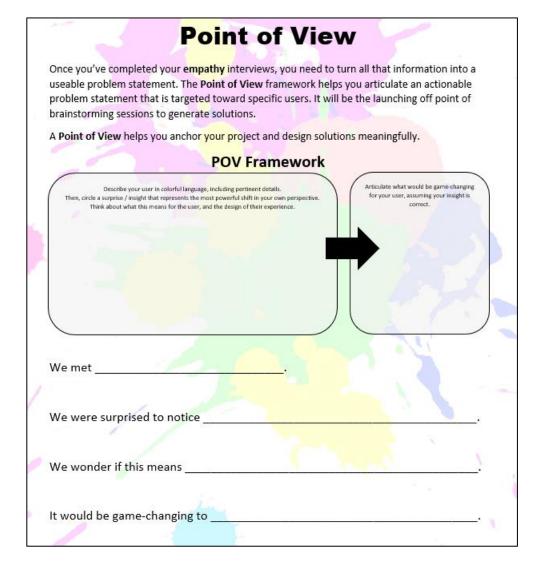


## **Empathy Mapping**

- Structured archetype of an individual
- Representative of a group of people with common experiences, emotions and needs
- Solving for a persona solves for many individuals
- Empathy maps help generate understanding of personas



#### Point of View

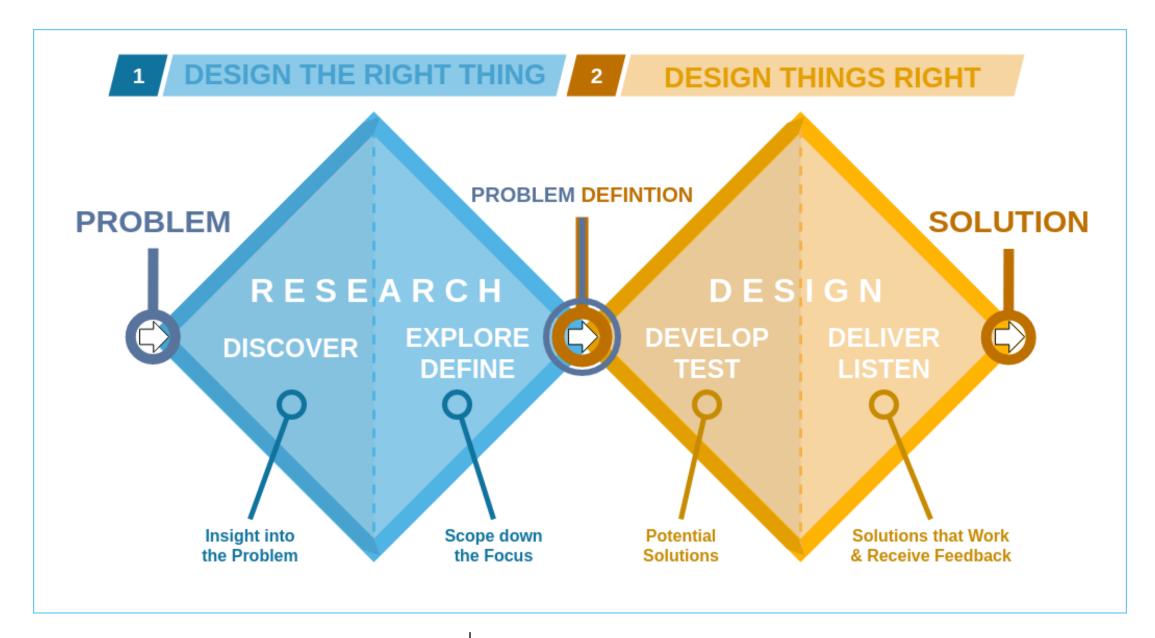


## Ideation, Prototyping, and Testing





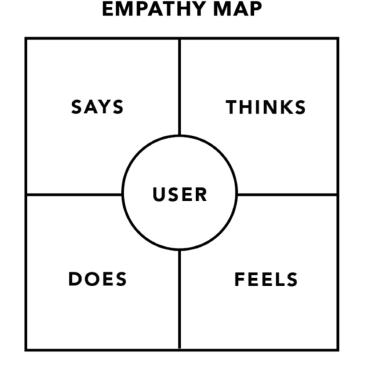








## Define a Problem Using Empathy Mapping!





#### Part 1: Full Group (10 min)

Take notes while we interview a provider about their experience prescribing opioids. Note **phrases**, **thoughts**, **and feelings** as well as the **things they say they do**.

#### Part 2: Breakouts (10 min)

Each breakout group will be assigned a different section of the **Empathy Map** to fill out. Then, we'll come together and discuss our insights and put them together into a Point of View.

## Why choose design thinking?

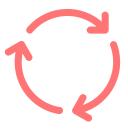
It is an applied research and innovation framework that:



prioritizes empathy



involves
highly diverse and
collaborative
teams



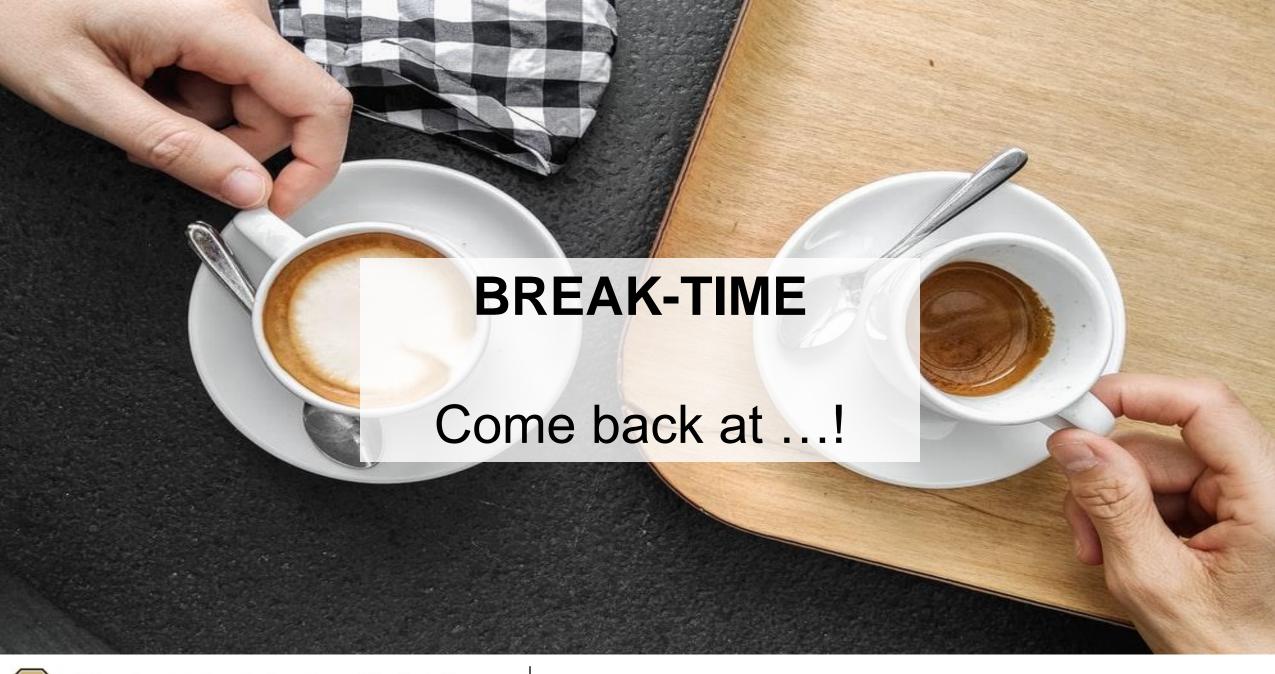
encourages actionoriented rapid prototyping



user-derived insights rather than top-down hypotheses

Roberts JP, Fisher TR, Trowbridge MJ, Bent C. A design thinking framework for healthcare management and innovation. Healthc (Amst). 2016 Mar; 4(1):11-4.

## Thank You

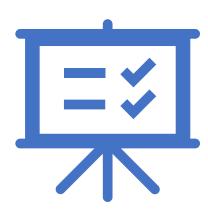


## User-centered design

Brad Morse, PhD, MA brad.morse@cuanschutz.edu

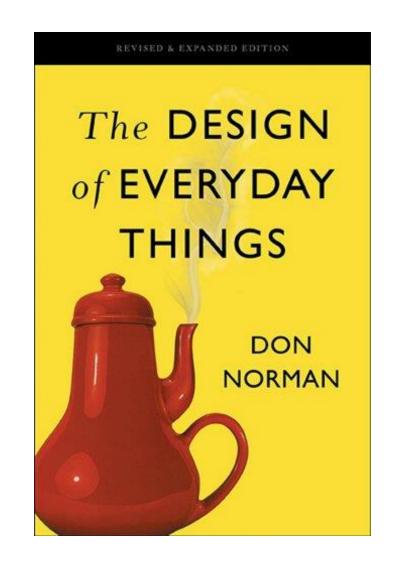
## **Objectives**

- Define User-centered design [UCD]
- Provide rational for using UCD
- Clarify UCD principles
- Illustrate the UCD process
- Usability testing
- Breakout



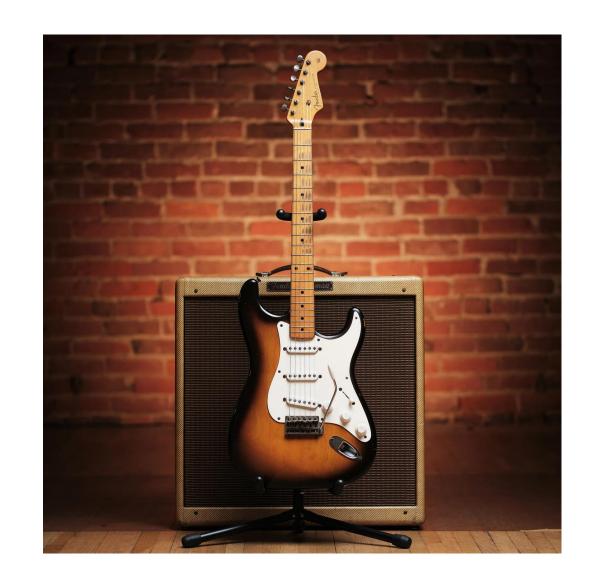
## Origins

 The term was coined in 1977 by Rob Kling who was working in the domain of software design. The term was popularized by Don Norman who incorporated the idea in his work on improving how people experience the use of items.



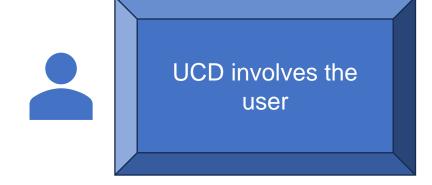
## **Origins**

- Good design is possible!
- Make things visible
- Exploit natural relationships that marry function & control
- Use constraints strategically
- GOAL: guide the user to the right action, on the right control, at the right time



#### **Definition**

- UCD is an iterative design process in which designers focus on the users and their needs in each phase of the design process
- Design teams involve users throughout the design process via a variety of research and design techniques, to create highly usable and accessible products for them



#### **Definition**

- Human-centered design is an approach to interactive system development that focuses specifically in making systems usable
- It is a multi-disciplinary activity





#### How Design Thinking and UCD are related:

**Empathy** 

Problem-solving

Iteration

Collaboration

#### **Design Thinking**

- Focused on desirability, feasability, and viability
- Good for identifying and solving "wicked" or complex problems

**User-centered Design** 

- Focused on user needs and feedback
- Good for designing highly desirable products for a specific population

- Design thinking utilizes abductive reasoning to identify and solve complex problems that may affect product design or organizational policies, processes, and function.
- User-centered design focuses on fostering deep empathy with the population you are designing for. The goal is to create solutions with users' needs and feedback at the forefront of all design decisions.

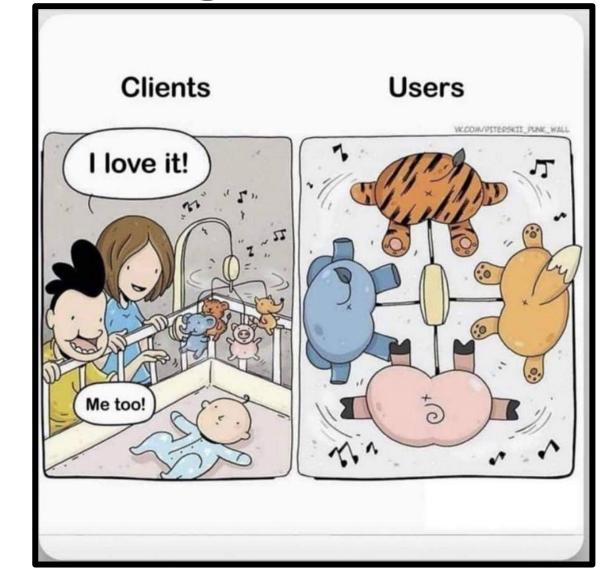
Definition: Users/Clients/Designers

#### Designers are NOT users

Difference in orientation to the solution

If designers adopt the user identity, they must...

- Acknowledge biases
- Avoid designing for themselves
- Limit allowing their own experiences with proposed solutions to sway opinions



#### Rational:

The goal of UCD is to see problems from the perspective of users, and then design delightful solutions

#### Rational: UCD seeks to answer

- User needs
- Task details: frequency & order
- Context in which happens
- Constraints
- Expectations of functionality
- Output required and its form
- FACILITATE the USERS COGNITIVE PROCESS



## **UCD Principles**

- 1. User focus
- 2. Active user involvement
- 3. Evolutionary systems development
- 4. Simple design representation
- 5. Prototyping
- 6. Evaluate use in context

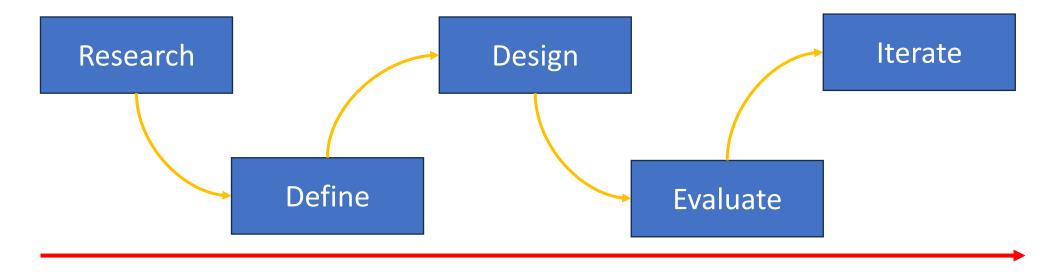


## **UCD Principles**

- 7. Explicit and conscious design activities
- 8. A professional attitude
- 9. Usability champion
- 10. Holistic design
- 11. Processes customization
- 12. A user-centered attitude



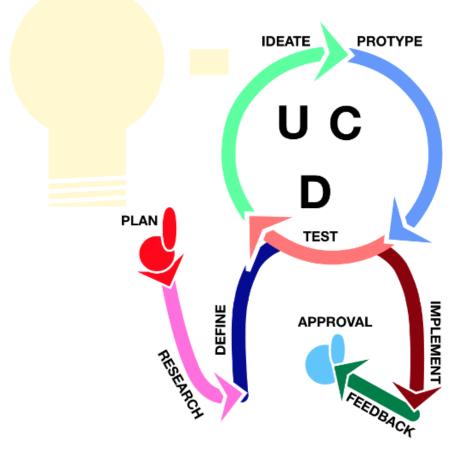
#### **UCD Process**



User-centered design

## UCD Process: Alternate Process Map

#### User-Centered Design



@ohmscorons

## Usability testing: Think aloud



### Think aloud: Implementation details

Usability testing must be context-rich and accurate. The data you collect should reflect actual world parameters where the work organically happens.

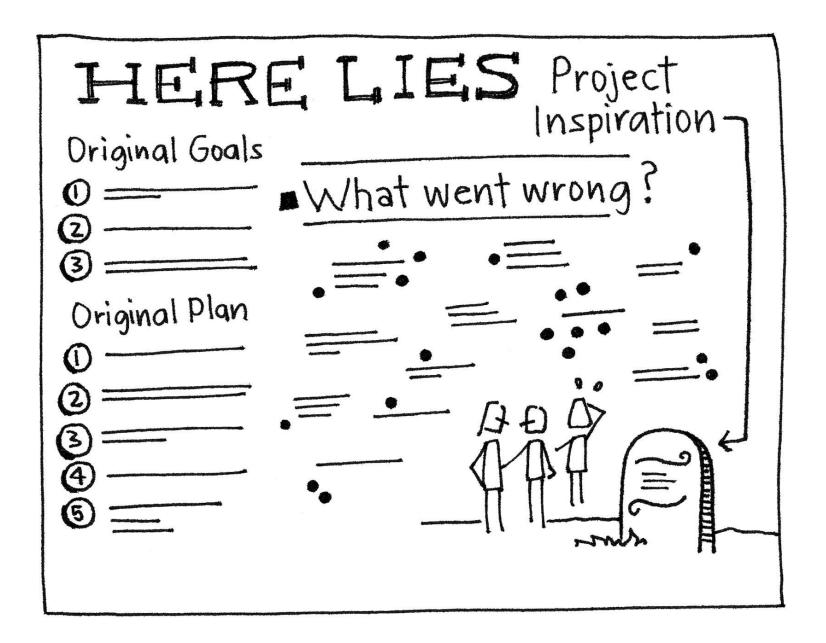
- Virtual
- In-person
- 3. Contextual analysis
- Data collection forms





#### **Usability Testing Planning**

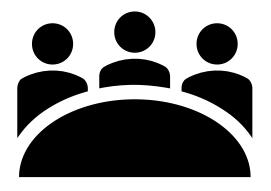
- 1. Where does the test take place?
- 2. What time does the test happen?
- 3. How will you simulate the real world?
- 4. What data will you collect?

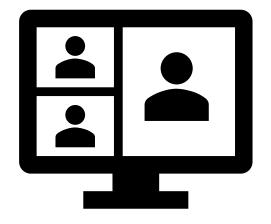


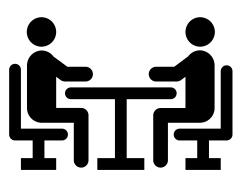
- Comes at the beginning of a project rather than the end
- Unlike a typical problem identification session in which stakeholders are asked what might go wrong, the premortem assumes that the project has been implemented and failed, and asks what did go wrong.

- quickly engages QI stakeholders
- creates an environment of psychological safety
- way to gather feedback to maximize the effectiveness of implementing planned QI projects
- vs. user-testing -- allows for a more global assessment of potential failures rather beyond the individual user-level.

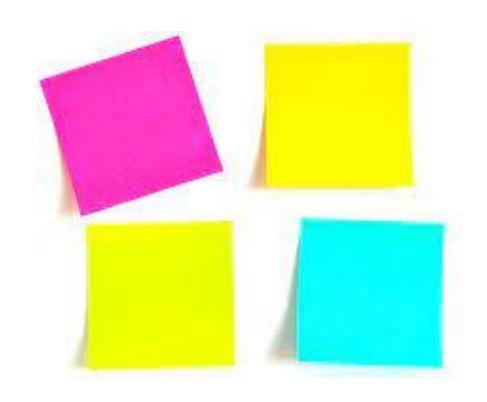


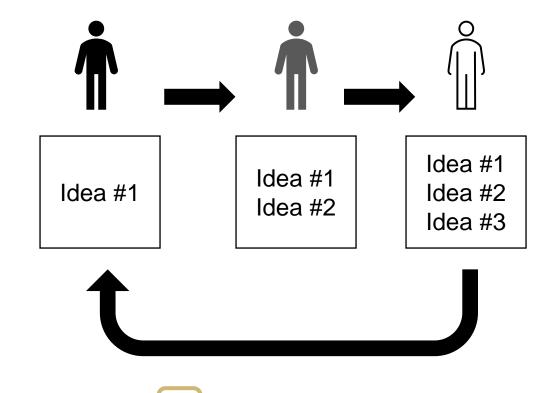






## Pre-Mortem Analysis: Brain Writing





- 6 participants
  - ideas / participant
  - times passing ideas



