

Coaching Session In-progress

Please come in and find your table
but keep noise to a minimum.
Thanks!



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Pre-CTP Coaching: Background/Problem

UCH Bloodbank Team

For the CTP team check-in be prepared to succinctly share 3 items:

- 1) Introduce each team member (1 minute)
 - 2) Tell us about your program (2 minutes)
 - 3) What is the problem you think you will focus on? (3-5 minutes)
 - *E.g., What are the pain points for you, your staff and customers?*
 - *E.g., Do you have any data to understand your problem?*
- *Generally, you should not need ppt slides. If you do, limit it to a few slides.*



Certificate Training Program Session 2

Welcome!: Before We Start

Sign-in at the back

Pick up agenda

Sit with your CTP team at your assigned table



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Objectives for the Course

- Learn a repeatable process for dealing with project work; success in project
- Create something that improves efficiency and access for patients
- Build strong team
- Sustain success
- Disseminate/spread our success
- Learn more about finance; how the money flow?
- How do we message what we need
- How do we get resources to do the things we want
- How do you prove the value of the work you are doing
- Leading change
- Get people to behave the way you want them to behave
- Overcoming resistance
- Working through complexity
- Address burnout
- Be more strategic, especially when things get really tactical
- Learn to say “no” and prioritize



Ground Rules

- Active listening
- Attend 80% of classes
- Do the assignments and show up prepared
- Psychological safety – be willing to share, even if uncomfortable
- We can share themes but not anything identifiable outside this room
- Open to respectful disagreement
- Share a bit beyond your comfort zone
- Interact, speak up
- Have snacks
- Be open and tell us what you need
- Begin and end on time
- No electronics when in the room (unless its for the course), step out if you need to use
- Have fun



Oasis





Leadership Framework: Kotter

Leadership = Vision + Tasks + Relationships

$$L = V + T + R$$



How Clinicians and Leaders Differ

Clinicians	Clinician Leaders and Executives
Doers	Planners and designers
Deciders	Delegators
Value autonomy	Value collaboration
1:1 interaction	1:N interaction
Patient advocate	Population, organization advocate



Curriculum Overview

KEY	Team Check-in	Inspiration	Background	Process Improvement	Leadership	Quality/Safety	Coaching	EMR	
8/19	#1	Welcome	Beginning with the End in Mind	Objectives & Introductions	Overview	Leadership Defined	Team Norms	Understand Process	
8/26	#2	CHCO Inpatient Pediatric Rehab	Thriving as a Leadership Imperative	Value Defined	Introduction to Quality Improvement	IHQSE Model of Change	Coaching	Understand Process	
		Coaching							
9/9	#3	UCH Blood Bank	Investigate the Problem	Problem Statement	Voice of the Customer	Process Mapping	Stakeholder Analysis	Coaching	Baseline data
		Coaching							
9/23	#4	UCH Rheumatology Clinic	Investigate the Problem	Understanding Root Causes		Baseline Data	EMR Process & Data	Business Case	Baseline data
		Coaching							
10/7	#5	CHCO Digestive Health	QI vs. Research		Leading Change				Baseline data
		Coaching							
10/28	#6	UCH Pre-Procedure Services	Leading Change: Vision		QI and Health Equity		Wellness		Process Optimization
11/4	#7	DHH OB/GYN Clinics	Data Collection Plan		Myers Briggs				Process Optimization
		Coaching							
11/18	#8	UCH ED & Radiology	Hone the Intervention	This Place Called Academia		Understanding Business Drivers	Negotiating for what You Need		Finalize Need
		Coaching							
12/9	#9	CHCO Health Clinic & Dev. Peds.	Design Thinking	Positive Deviance			Leading Change: Sense of Urgency	Coaching	Finalize Need
12/16	#10	UCH Antimicrobial Stewardship	Leading Change: Guiding Coalition	Aim Statement	Optimizing EMR Requests	Overcoming Resistance	Team Logo		Submit Ticket
		Coaching							
1/13	#11	CHCO Inpatient Pediatric Rehab	Storytelling	Alumni Presentation		Leading Change: Awareness Campaign	Mid-year Report Overview		EMR Decision

Session	Topic	Key Question(s)	Assignment	Due
#1 Aug. 19	Beginning with the End in Mind: Alumni Presentation	What does successful participation in the program produce?	<input type="checkbox"/> Group Ground Rules <i>Review in coaching</i> <input type="checkbox"/> Complete Leadership Defined Self-assessment <i>Review in coaching</i>	
	Ground Rules & Course Objectives	How will we interact? What do we hope to achieve?		
	Overview	How will the program work?		
	CTP Team Norms	How do we develop a cadence for successful work?		
	Leadership Defined	What does it mean to be a leader?		
#2 Aug. 26	Team Check-in: CHCO Inpatient Pediatric Rehab	Who are my colleagues?		
	Thriving as a Leadership Imperative	How can leaders and systems improvement work improve well-being?		
	Value Defined	How is healthcare value defined?		
	Introduction to Quality Improvement	What are the common methods for improvement work?		
	IHQSE Model of Change	What is the IHQSE framework for change?		
	Coaching			
Coaching	Ground rules, Leadership defined, Value defined			
#3 Sept. 9	Team Check-in: UCH Blood Bank	Who are my colleagues?	<input type="checkbox"/> Complete Voice of Customer, Build Stakeholder analysis, and Develop a problem statement <i>Due Oct. 28</i> <input type="checkbox"/> Complete a Process Map <i>Due Nov. 4</i>	
	Investigate the Problem	How do I understand the problem I'm trying to solve?		
	Problem Statement	How do I quantify and scope the problem to solve?		
	Voice of the Customer	What does your customer/business want?		
	Process Mapping	How do I understand the steps in my current process?		
	Stakeholder Analysis	Who are the key people who will be impacted/impact my project?		
	Coaching			
Coaching	Voice of the customer, process map, problem statement			

Today's Objectives

- Learn more about your fellow teams
- Recognize the drivers of value; position your project to provide value
- Understand frameworks for driving process improvement and change
- Learn how successful leaders support well-being



Team Check-in: CHCO - Inpatient Pediatric Rehab Consults

Kilby Mann, MD

Sarah Tlustos Carter, PsyD

Caroline Freer, MA, CCC-SLP

Amanda Chestnut, MS, OTR/L, BCP

Amanda Appel, MD, MPH

Katerine Delinger, PT, DPT



Value in Healthcare

Emily Gottenborg, MD



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Tina, Jim, Sarah, Rory, Florence

Internationally ranked, **37th**

100,000 preventable deaths, *each year*

>50% of nurses, providers feel burnt out

~10% of patients don't have health insurance

66% of bankruptcies related to medical issues

>1 trillion dollars, *wasted*





$$\text{VALUE} = \frac{\text{Quality} + \text{Safety} + \text{Experience} + \text{Equity}}{\text{Cost}}$$

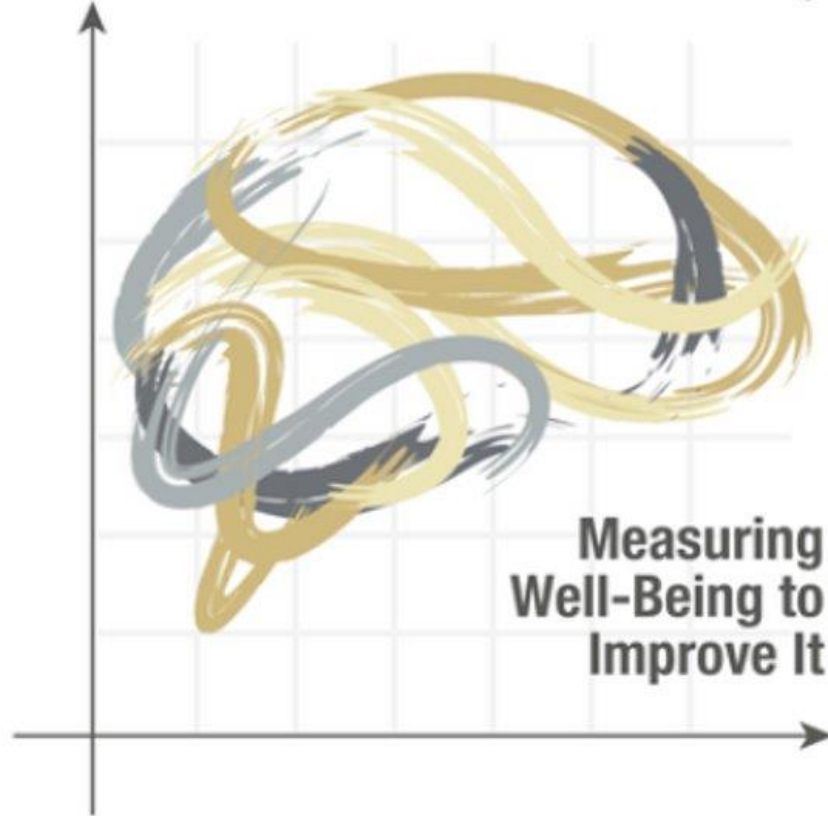


A Story of Quality - Maria



Three Components of MAC

Measurement-Assisted Care (MAC)



01 **Collect**

02 **Share**

03 **Act**



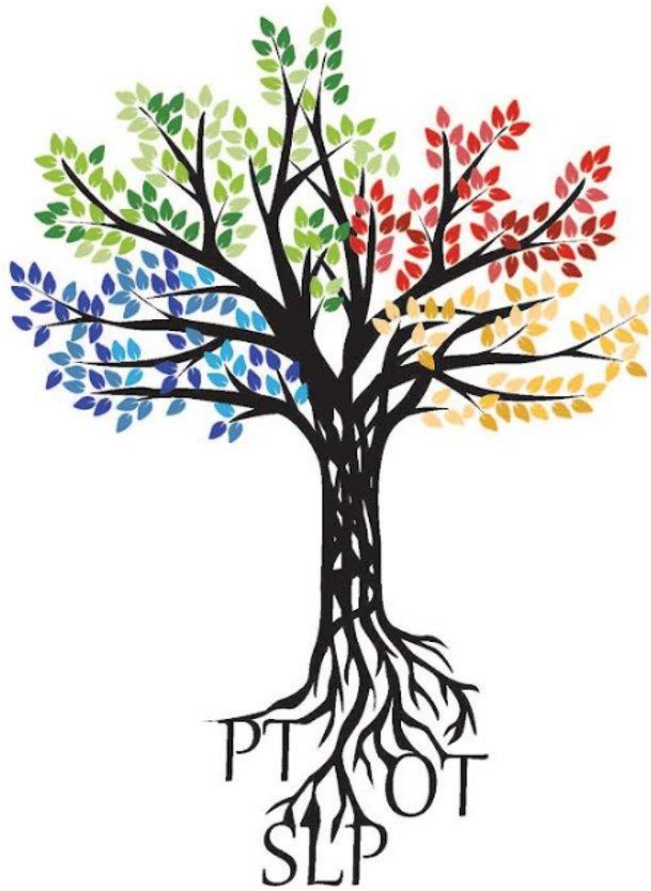


A Story of Safety – Baby Tom

PIVIE =
Peripheral IV Infiltration
and Extravasation



A Story of Experience – Inpatient Rehab



A Story of Equity

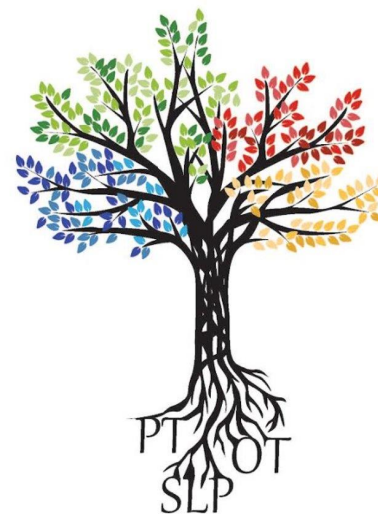
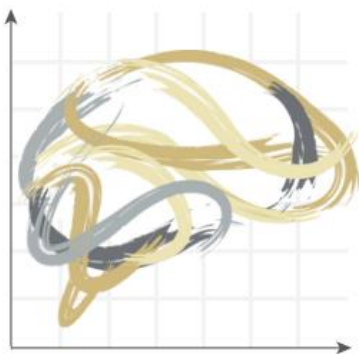


KIDS IN CARE SETTINGS



A Story of (reducing) Waste – Mobile Unit





$$\text{VALUE} = \frac{\text{Quality} + \text{Safety} + \text{Experience} + \text{Equity}}{\text{Cost}}$$



Coaching: Identify Value Opportunities



Identify opportunities where Value could be enhanced in your clinical unit.

Address each component of the Value equation.

These areas of opportunity will drive your project work.



Guiding Questions



Quality – Do you have any metrics or dashboards?

Safety – Do you track patient safety events?

Experience – Do you have access to satisfaction survey data?

Equity – Is access and outcomes similar across patient populations?

Cost / Waste – Where do you see inefficiencies?



Evaluation



A top-down photograph of two white coffee cups on a table. The cup on the left is filled with a latte and sits on a white saucer with a spoon. A hand is visible near it. The cup on the right is filled with espresso and sits on a white saucer with a spoon. A hand is holding its handle. A semi-transparent white rectangle is centered over the cups, containing the text 'BREAK-TIME' and 'Come back at 2:10!'. The background is a dark surface on the left and a light wooden surface on the right.

BREAK-TIME

Come back at 2:10!

Introduction to Improvement

Tyler Anstett, DO



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Learning Objectives

- 1 Define Quality Improvement
- 2 Understand the various models for QI
- 3 List and explain the steps of the IHQSE Model for Change
- 4 Recognize the importance of understanding the problem first



QI = Quality Improvement

Systematic and continuous actions that lead to measurable improvement in health care services and the health status of targeted patient groups.



Value

QI = ~~Quality~~ Improvement

Systematic and continuous actions that lead to measurable improvement in health care services and the health status of targeted patient groups.



Models of Quality Improvement

PDSA/Model for Improvement

Six sigma

Lean



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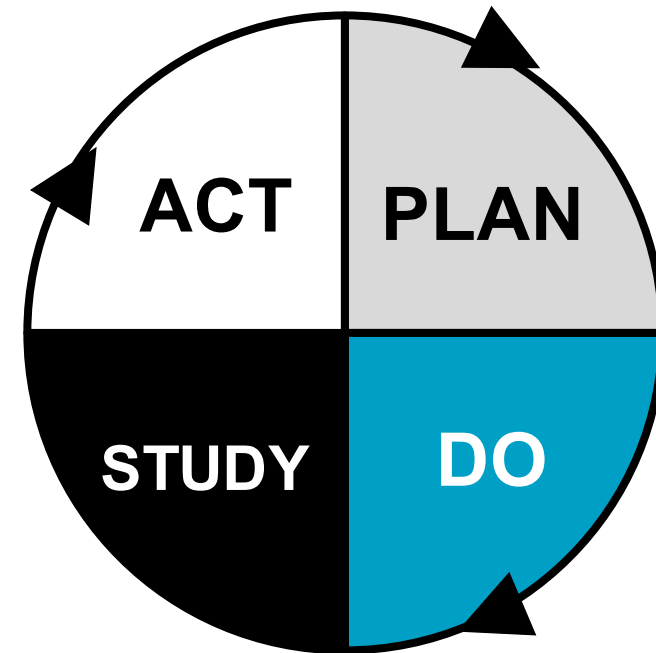
Institute *for*
Healthcare
Improvement

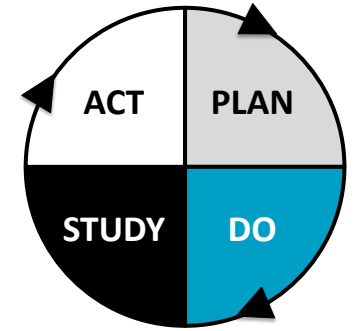
Model for Improvement

What are we trying to accomplish?

How will we know that change is an improvement?

What changes can we make that will result in an improvement?





Plan: identify your problem, analyze contributing factors, and determine an intervention

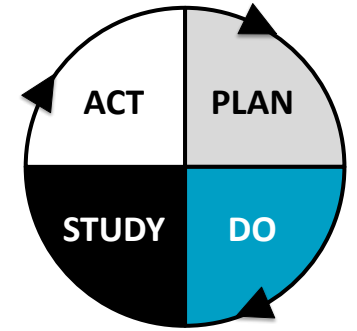
Do: implement the intervention

Study: evaluate the results of the intervention

Act: determine what to do next to sustain or improve



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Healthcare
Improvement



Plan: identify your problem, analyze contributing factors, and determine an intervention

**UNDERSTAND YOUR
PROBLEM FIRST !!!**



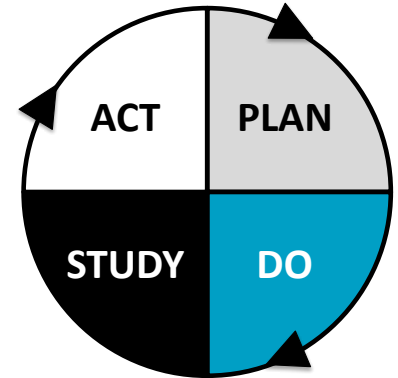
6σ

Six Sigma

“six” standard deviations from mean
(error rate of one per 3.4 per million)

DMAIC (*də-MAY-ick*)

Define, Measure, Analyze, Improve, Control



6σ

Six Sigma

“six” standard deviations from mean
(error rate of one per 3.4 per million)

**UNDERSTAND YOUR
PROBLEM FIRST !!!**



Lean

Maximize value while *through* minimizing waste.

改善

Kaizen

'improvement' or 'change for better' (from 改 kai - change, revision; and 善 zen - virtue, goodness) with the inherent meaning of either 'continuous' or 'philosophy'



$$\text{VALUE} = \frac{\text{Quality} + \text{Safety} + \text{Experience} + \text{Equity}}{\text{Cost}}$$



改善



Eight Forms of Waste in Healthcare



Underutilization



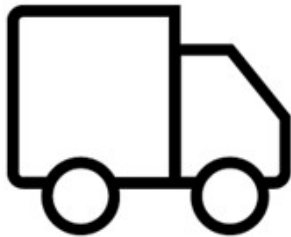
Inventory



Motion



Defects



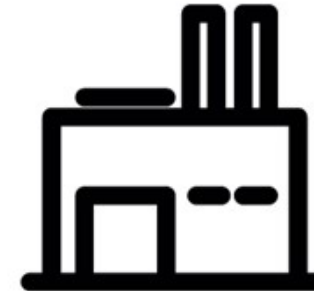
Transportation



Waiting



Extra Processing



Overproduction



6σ

Six Sigma

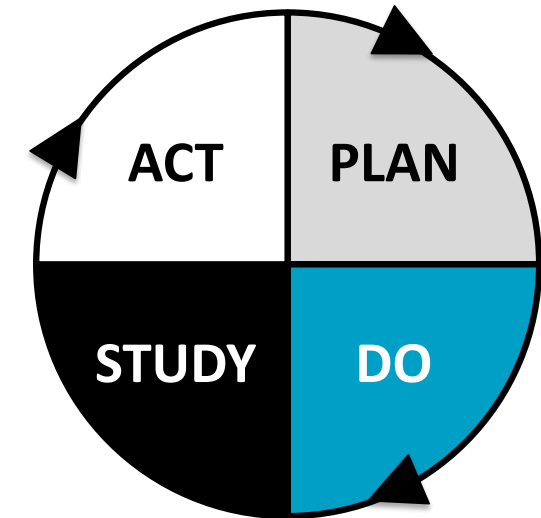
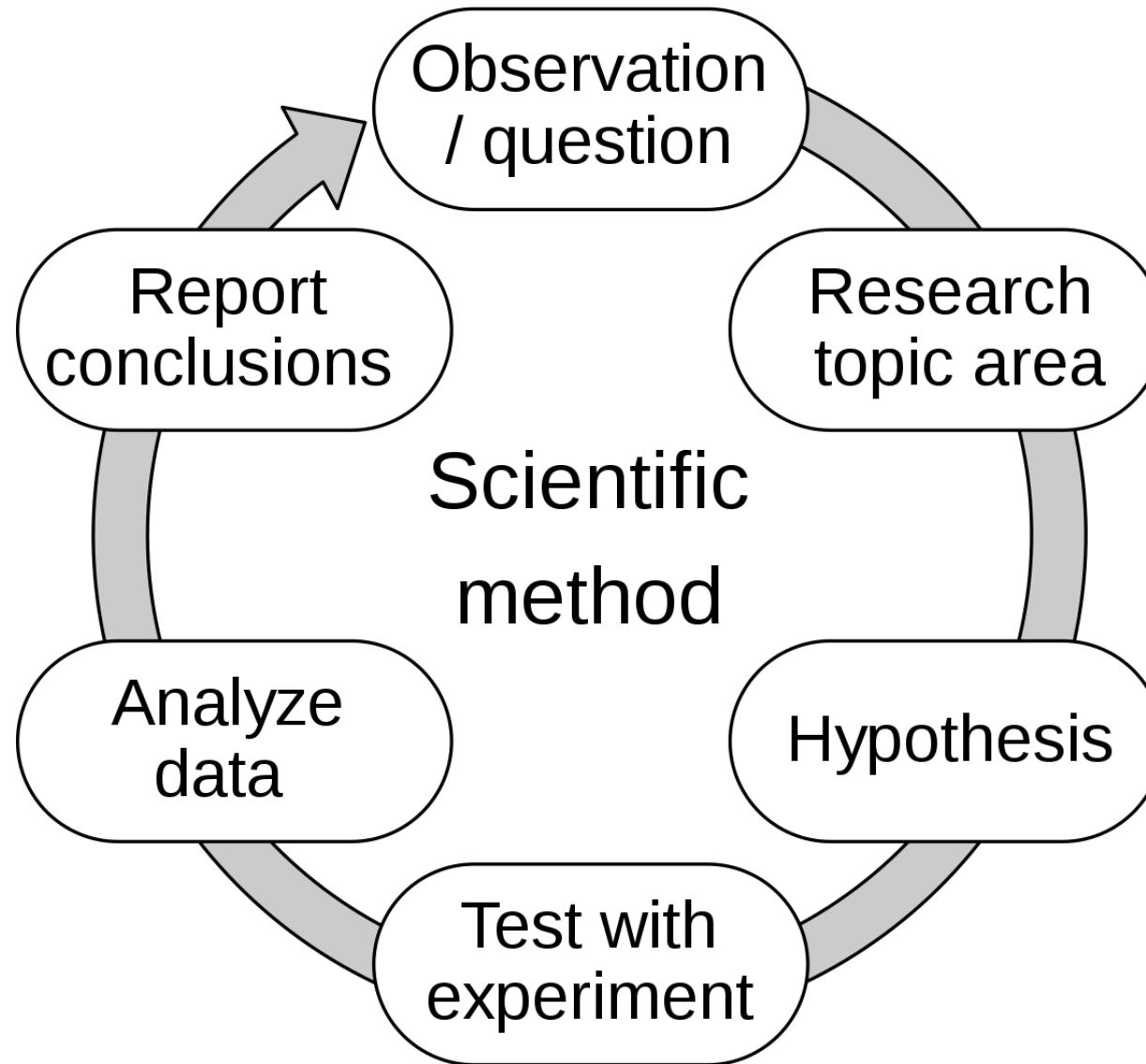
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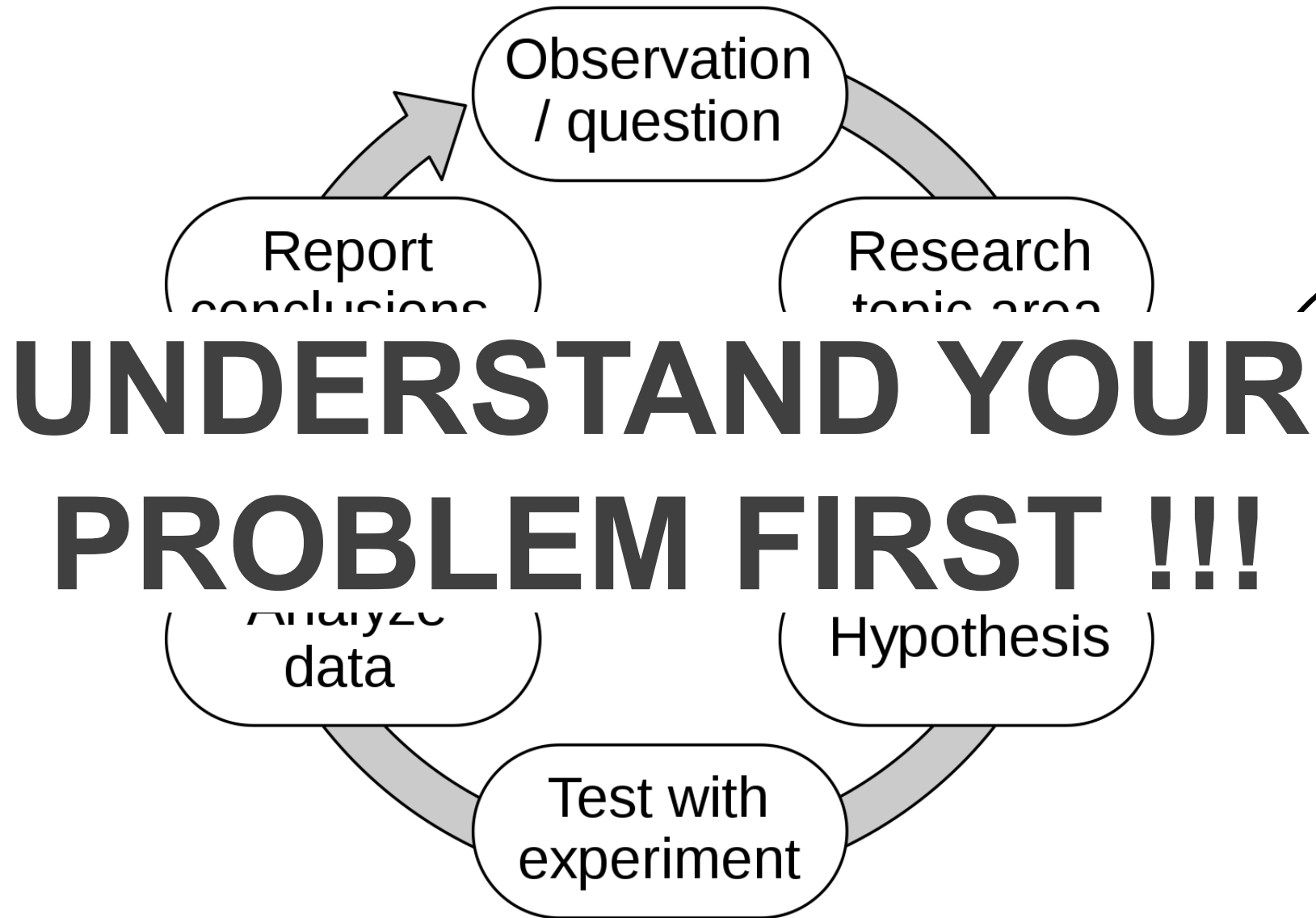
改善

Lean

=

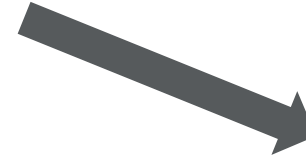
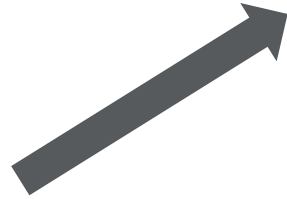








Sense a problem

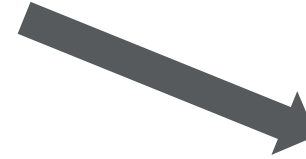
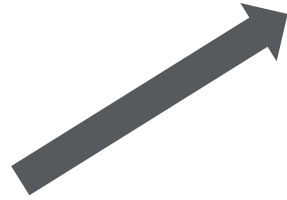


No improvement





Sense a problem





Sense a problem



Sustained improvement





Agency for Healthcare
Research and Quality

Order and Order Set Search


DELIRIUM

BrowsePreference ListFacility List

Order Sets & Panels

Search order sets by user

(Alt+Shift+1)

Name	User Version Name	Type
 UCHS IP Delirium Assessment and Management		Order Set

Outcomes Following Implementation of a Hospital-Wide, Multicomponent Delirium Care Pathway

TABLE 3. **Unadjusted and Adjusted Clinical Outcomes for All Patients Combined and Medicine Unit Patients**

Clinical outcome	Unadjusted model result (95% CI)	P value	Adjusted model result (95% CI)	P value
All patients				
Length of stay proportional change ^a	1.00 (0.97-1.05)	.65	0.98 (0.92-0.99)	.0087
Total direct cost proportional change ^a	0.98 (0.96-1.00)	.17	0.99 (0.97-1.01)	.12
30-Day hospital readmission odds ratio	0.93 (0.86-1.00)	.039	0.86 (0.80-0.93)	.0002
Restraint rate ratio	0.83 (0.76-0.91)	<.0001	0.91 (0.71-1.16)	.45
Safety attendant rate ratio	0.51 (0.48-0.54)	<.0001	0.63 (0.41-0.97)	.034


10 minutes



Coaching Breakout:

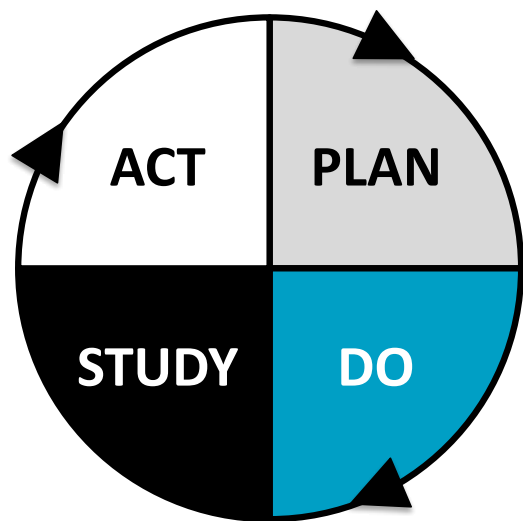
- What problem are you trying to solve?
- How do you KNOW it's a problem?
- What do you need to demonstrate that it's a problem?



A close-up photograph of Jim Lovell's face. He has a serious, slightly worried expression, with his eyes wide and looking upwards and to the right. His skin is fair, and he has light-colored eyes. The background is dark and out of focus, suggesting an interior setting.

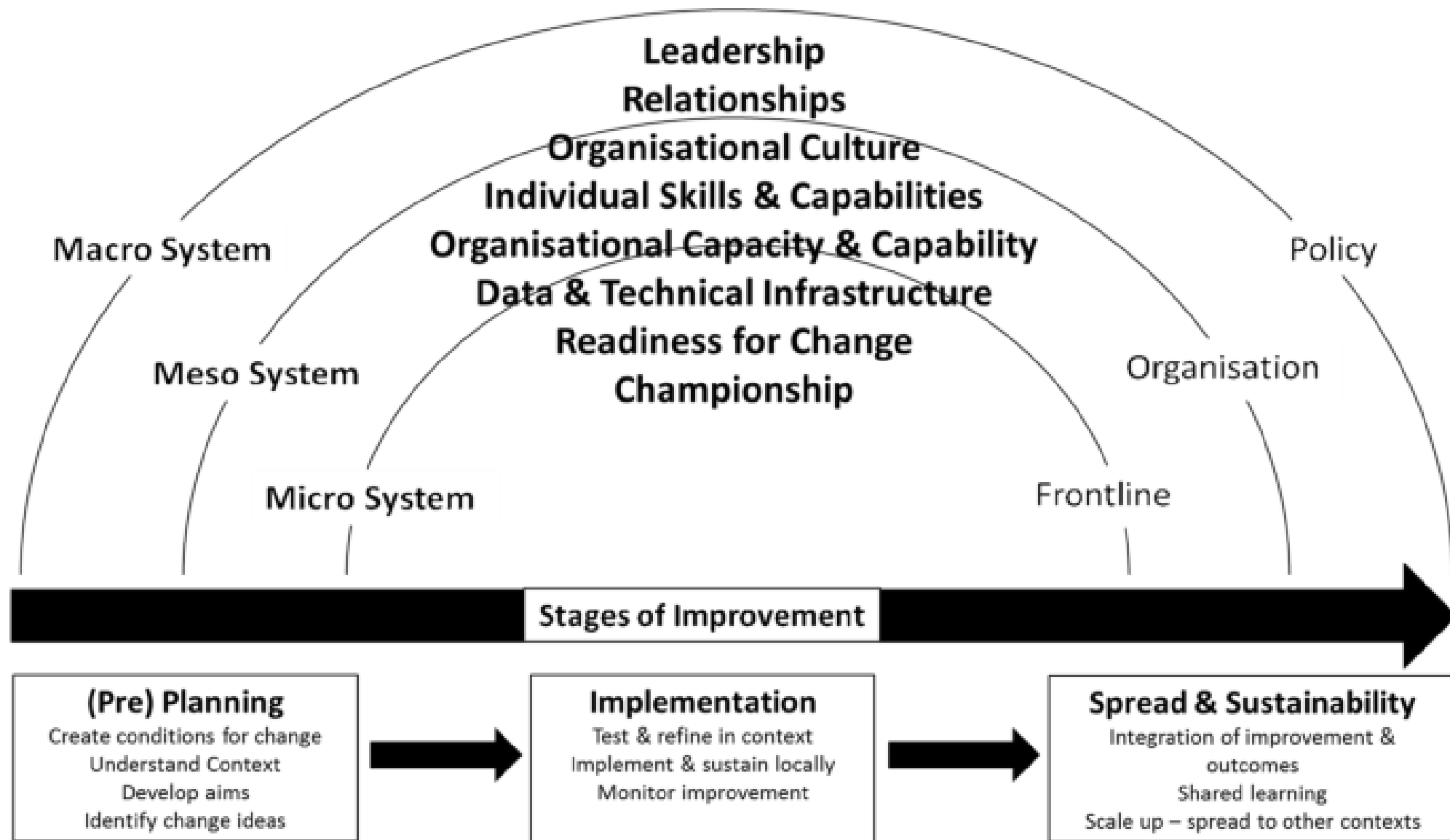
**Houston,
we have
a problem.**

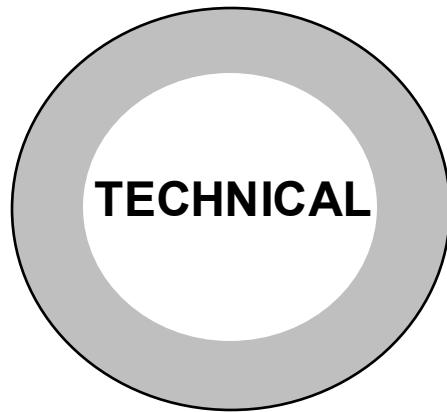
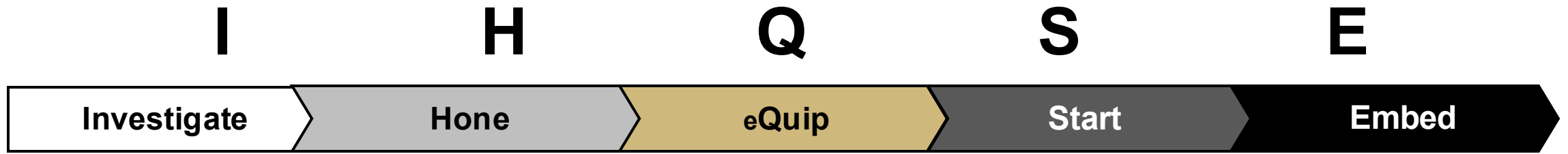
- Jim Lovell



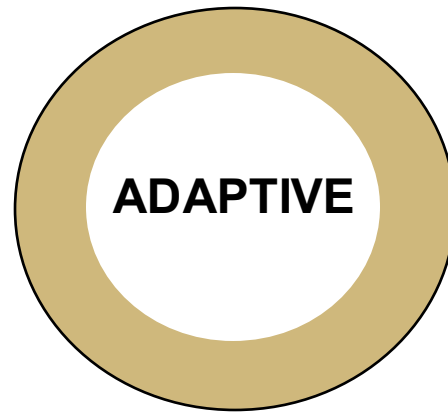
QI results are often mixed,
unpredictable or demonstrate
limited impact.



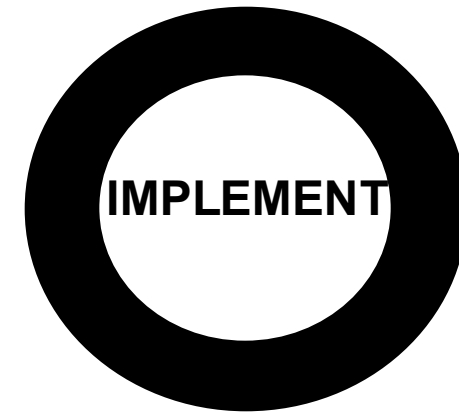




Process Improvement



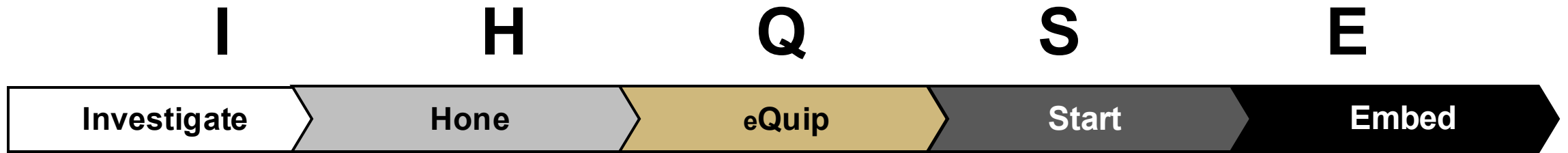
Change Management



Coaching

“Model for Change”





Three semi-circles are positioned above the text: a light gray one above 'UNDERSTAND', a gold one above 'YOUR', and a black one above 'PROBLEM'. The text 'UNDERSTAND YOUR PROBLEM FIRST !!!' is written in a large, bold, dark gray sans-serif font.

Process Improvement

Change Management

Coaching

“Model for Change”



I

H

Q

S

E

Investigate

- ☐ Search literature
- ☐ Acquire Baseline Data
- ☐ Capture Voice of Customer
- ☐ Capture Voice of Business
- ☐ Create Problem Statement
- ☐ Analyze stakeholders
- ☐ Complete Process Map
- ☐ Create Affinity Diagram
- ☐ Identify Key Metrics
- ☐ Build a Business Case
- ☐ Create Aim Statement

Hone

- ☐ Apply Pareto Principle
- ☐ Assess Positive Deviants
- ☐ Use Hierarchy of Interventions
- ☐ Perform Design Thinking
- ☐ Identify 2 - 3 interventions
- ☐ Determine Research or QI
- ☐ Create Effort/Impact matrix
- ☐ Complete Equity Analysis
- ☐ Craft Well-Being Analysis
- ☐ Create Data Plan
- ☐ Complete Pre-mortem
- ☐ Finalize Implementation Plan

eQuip

- ☐ Create Sense of Urgency
- ☐ Align with the Vision
- ☐ Build Motivation Plan
- ☐ Apply Diffusion of Innovation
- ☐ Identify & Remove Barriers
- ☐ Address Resistance
- ☐ Craft Awareness Campaign
- ☐ Create Logo
- ☐ Create Short-term Wins

Start

- ☐ Pilot Intervention
- ☐ Ignite Awareness
- ☐ Launch Intervention
- ☐ Apply Motivation & Diffusion
- ☐ Track Data and Refine
- ☐ Recognize New Resistance
- ☐ Celebrate Short-term Wins
- ☐ Credibility for More Change

Embed

- ☐ Track Run Charts, SPC
- ☐ Remove New Barriers
- ☐ Celebrate More Wins
- ☐ Reconcile Business Case
- ☐ Present to Stakeholders
- ☐ Disseminate Project Work
- ☐ Create sustainment plan



I

H

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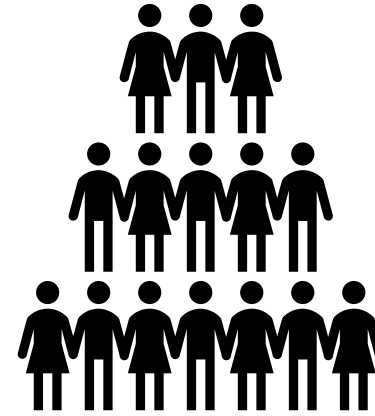
Investigate



Sense a problem



Describe
in detail



Understand
stakeholders



Define
Scope



Investigate



“In God we trust. All others must bring data.”

- W. Edwards Deming

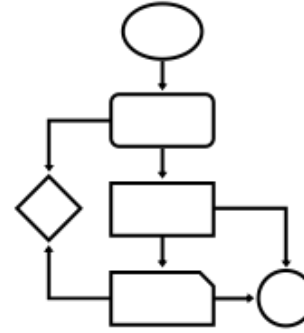


“The goal is to turn data into information, and information into insight.”

- Carly Fiorina, former executive, president, and chair of Hewlett-Packard Co.



Investigate



Process Map



vizient®

Epic

EHR

現場

Gemba (Walk)



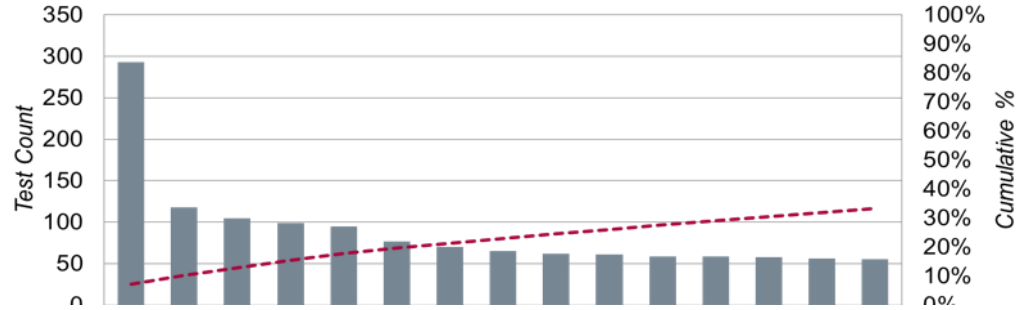
ACS
NSQIP®

Voice of the patient

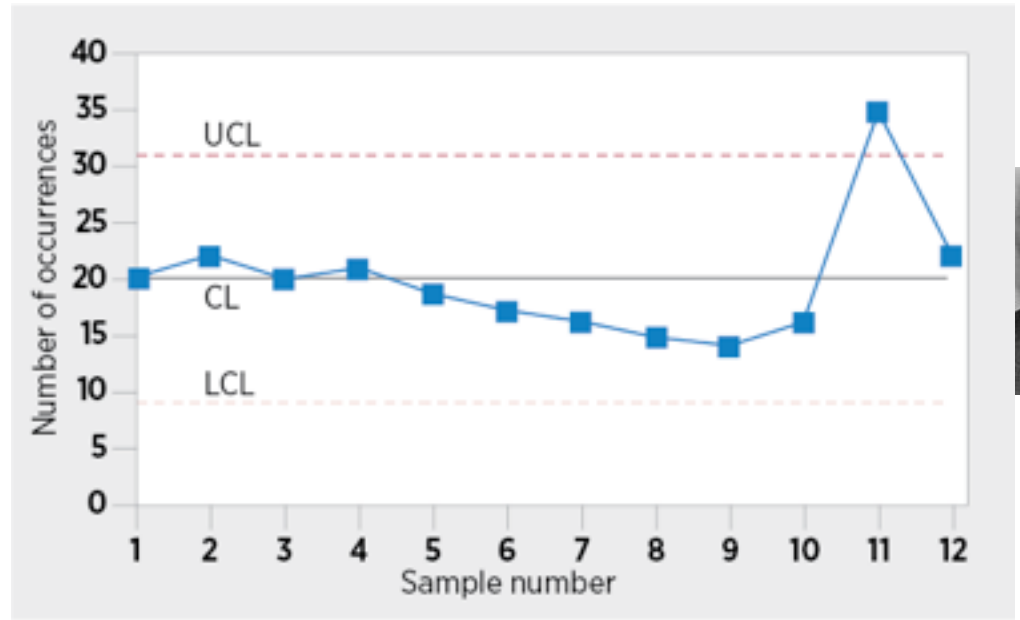
Ratings/Rankings



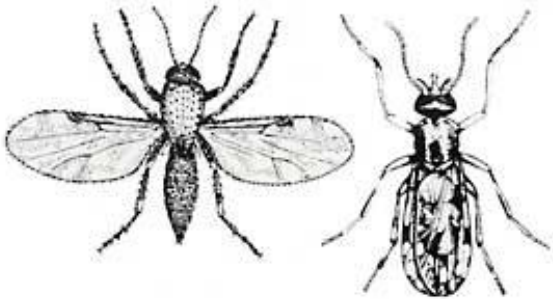
Investigate



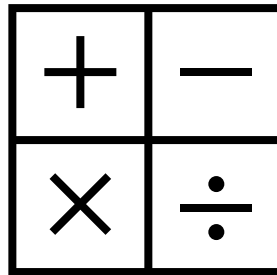
Pareto Chart



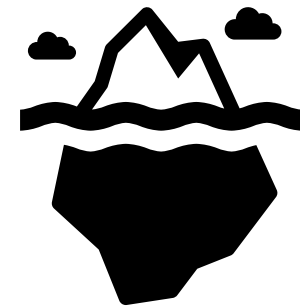
SPC Charts



5-Why's



Descriptive Statistics

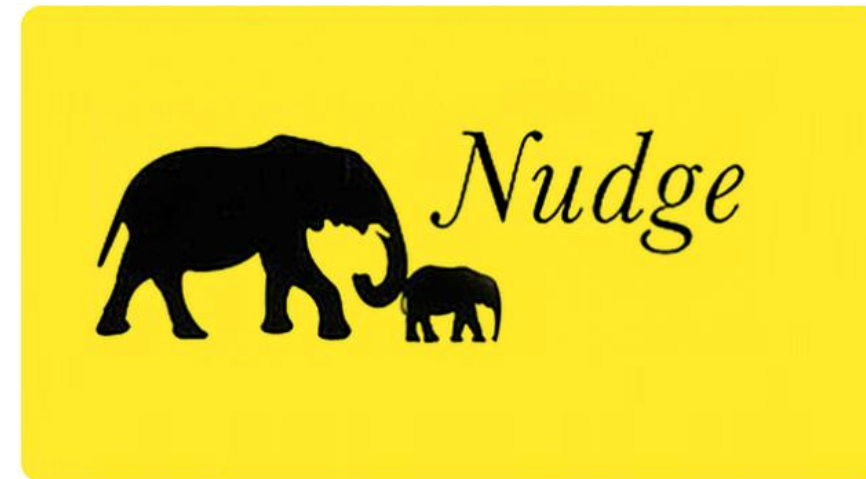
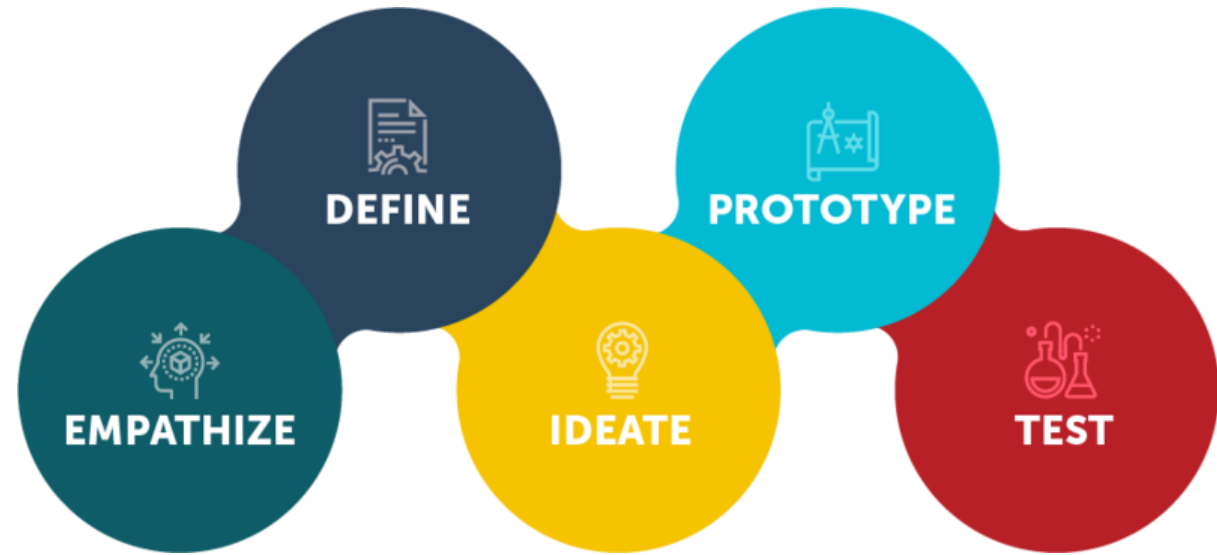
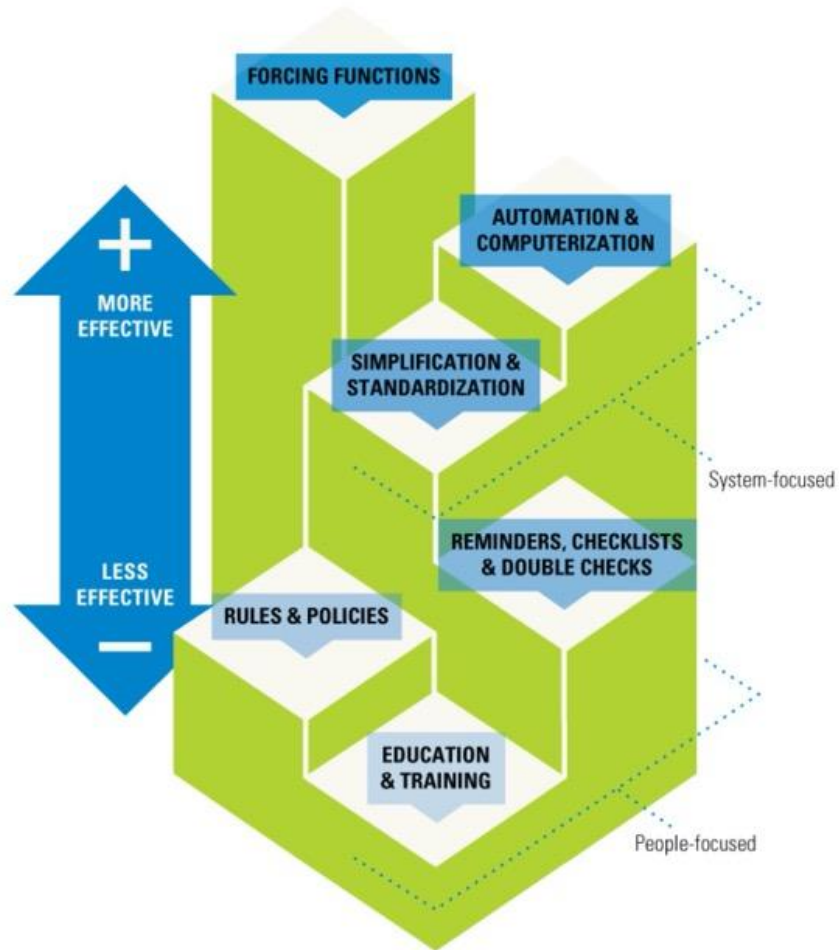


Root Cause Analysis



Hone

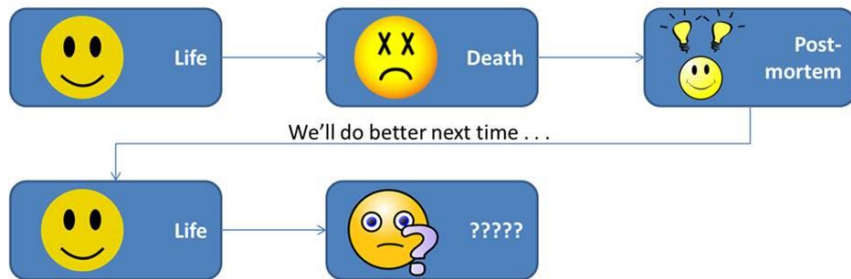
The Hierarchy of Intervention Effectiveness



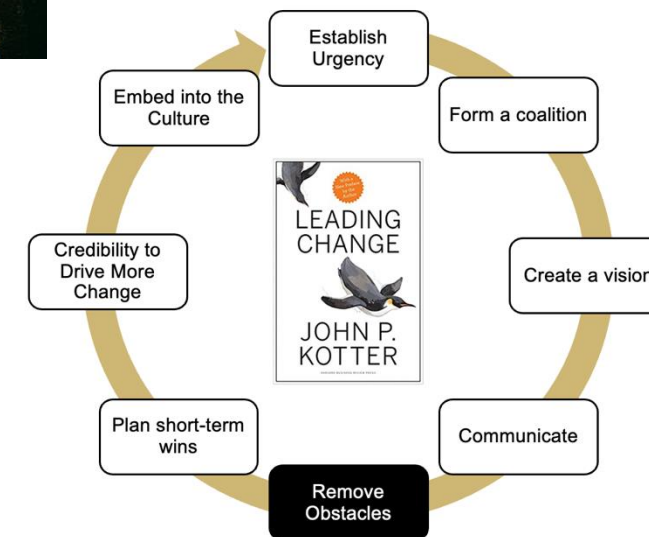
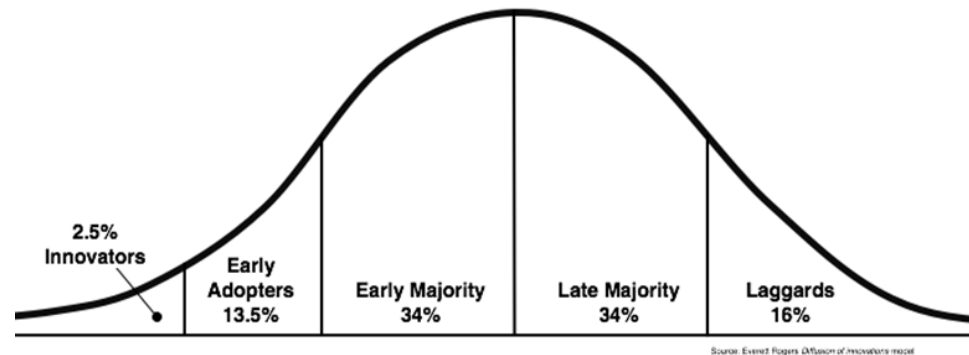
eQuip

Which Would You Prefer???

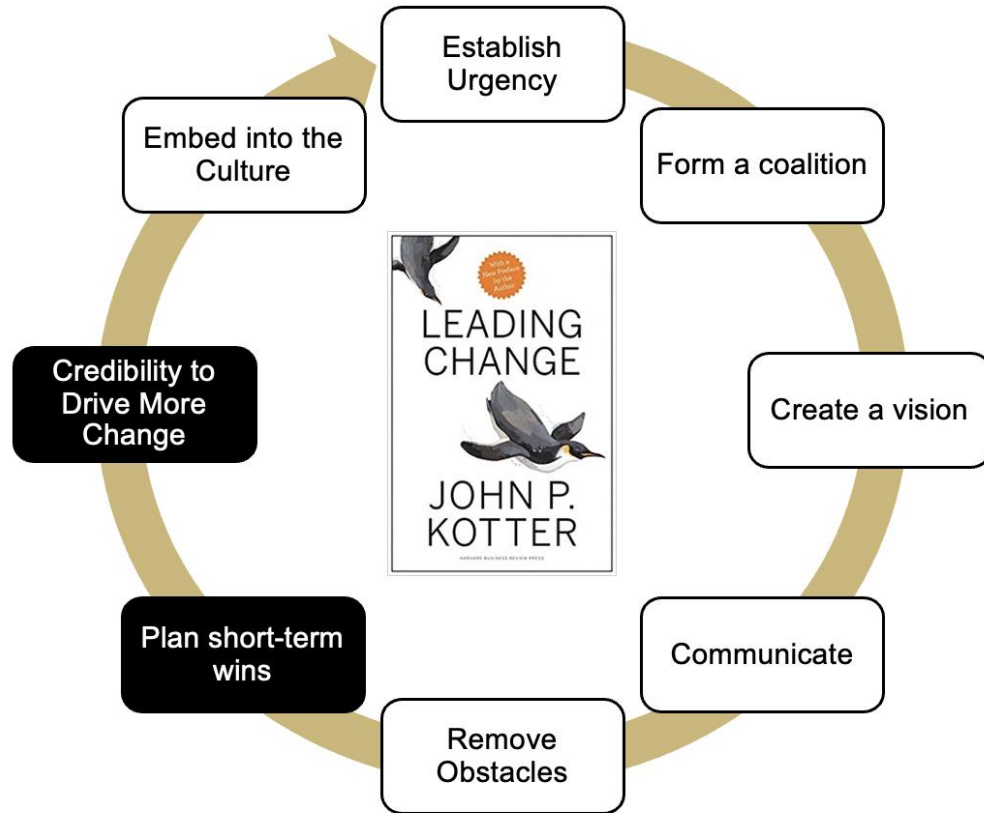
The Postmortem Process: Learning from Our "Mistakes"



The Premortem Process: Preventing Our "Mistakes"

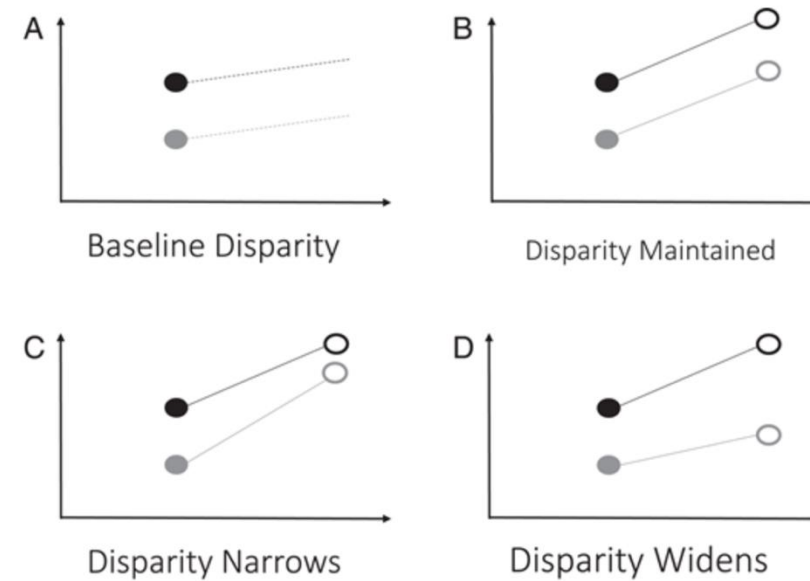


Start



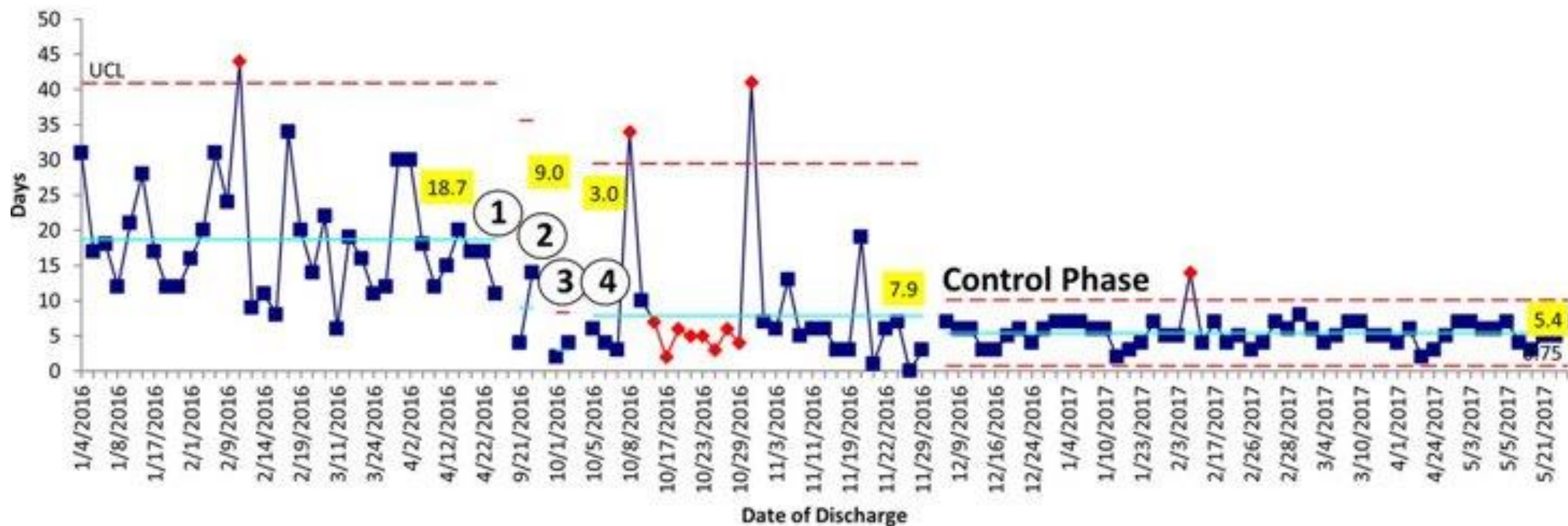
Are some groups affected differently than others?

FIGURE 1



Embed

Days from Hospital Discharge to First Scheduled Outpatient Cardiac Rehabilitation Appointment



A top-down photograph of two white ceramic coffee cups on a dark grey table. The cup on the left contains a latte with a thick layer of white foam and is being held by a hand from the top left. The cup on the right contains a dark espresso and is being held by a hand from the bottom right. A wooden tray is partially visible under the espresso cup. A black and white checkered cloth is in the top left corner. A semi-transparent white rectangular box is centered over the image, containing the text 'BREAK-TIME' and 'Come back at 3:20!'.

BREAK-TIME

Come back at 3:20!

A New Leadership Imperative: Systems Improvement and Workforce Well-being

Read G. Pierce, MD
Chief Medical Officer,
Denver Health

Professor of Medicine,
University of Colorado
School of Medicine



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Objectives

1. Discuss how burnout impacts capacity for change
2. Explore hidden leverage for addressing burnout
3. Identify leadership behaviors that reduce burnout, enhance engagement, and spur sustainable change and innovation

Reflection on Leading Change



What motivational techniques have you seen leaders use to try to get buy-in to new ideas?

Reflection on Leading Change



How do these approaches impact our people (morale and performance)?

How is Change Capacity Right Now?



Showing Up to Work in Healthcare Today . . .

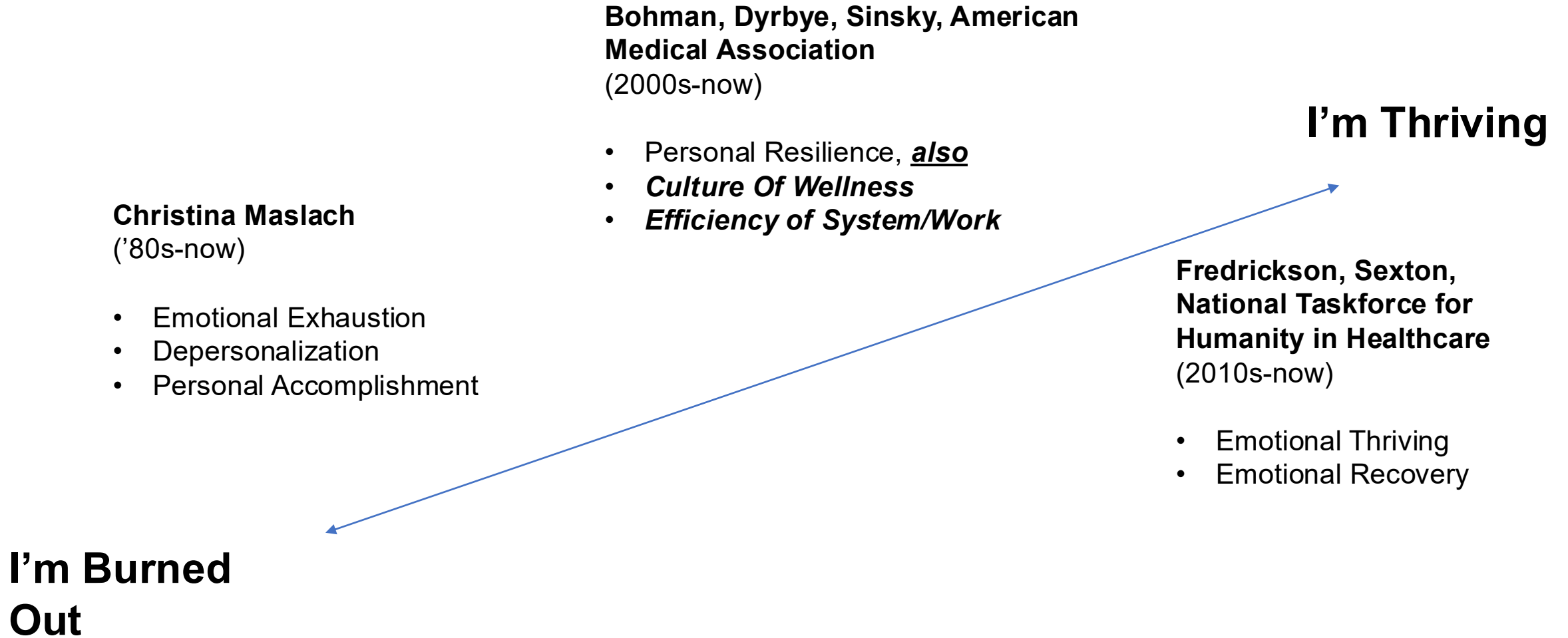


**Innovation &
Change
Matter More
than Ever . . .**

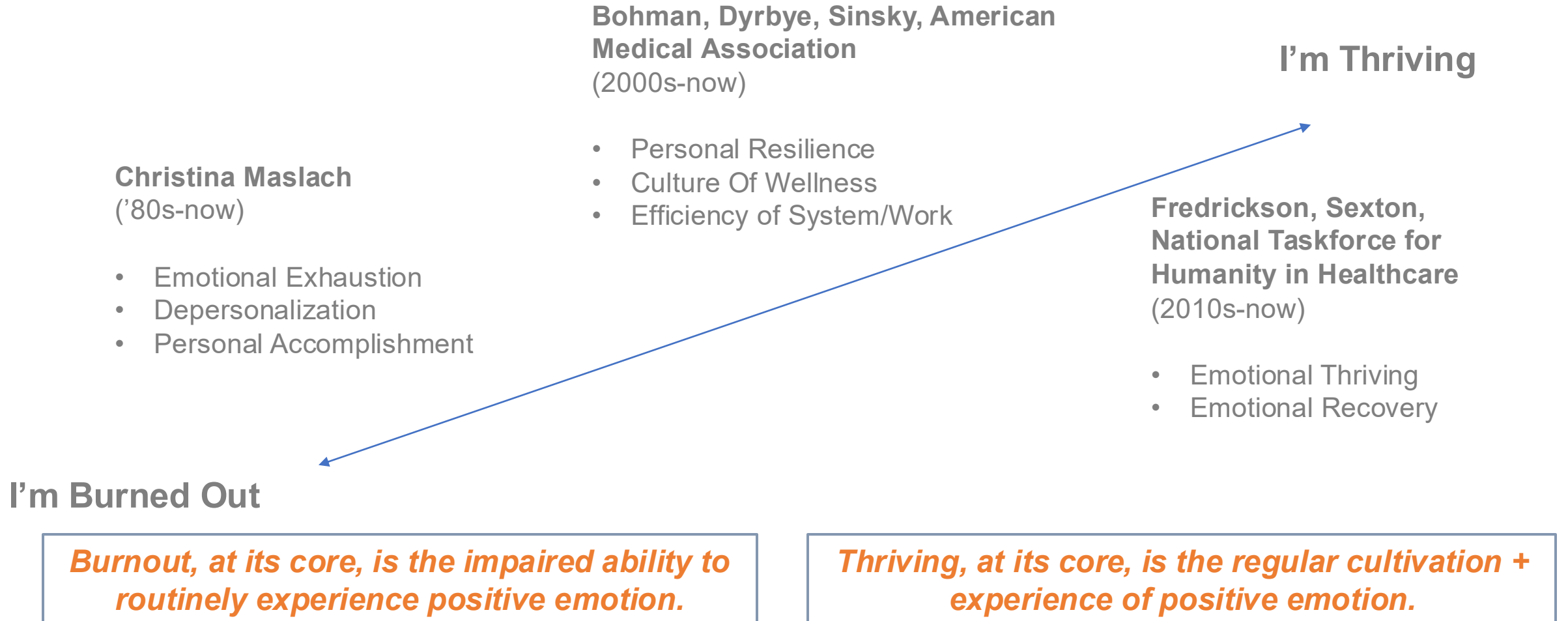
**Complexity,
Chaos, &
Burnout Feel
Overwhelming**



Evolution of Burnout: Theoretical Model



Evolution of Burnout: Theoretical Model



What Emotions Are We Talking About?

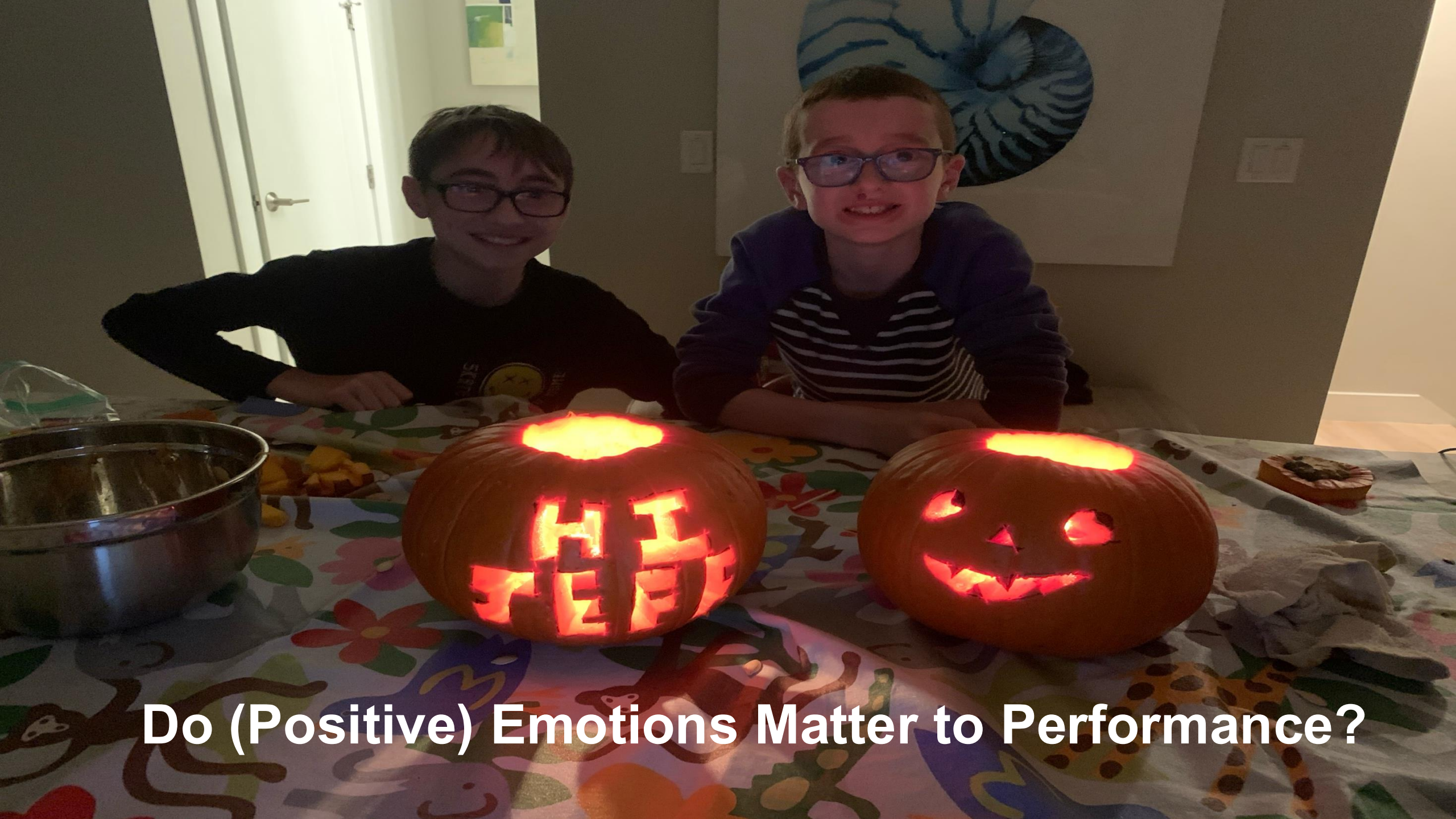
Joy
Hope
Gratitude
Inspiration
Awe
Interest
Amusement
Pride
Serenity
Love

Tiny Engines



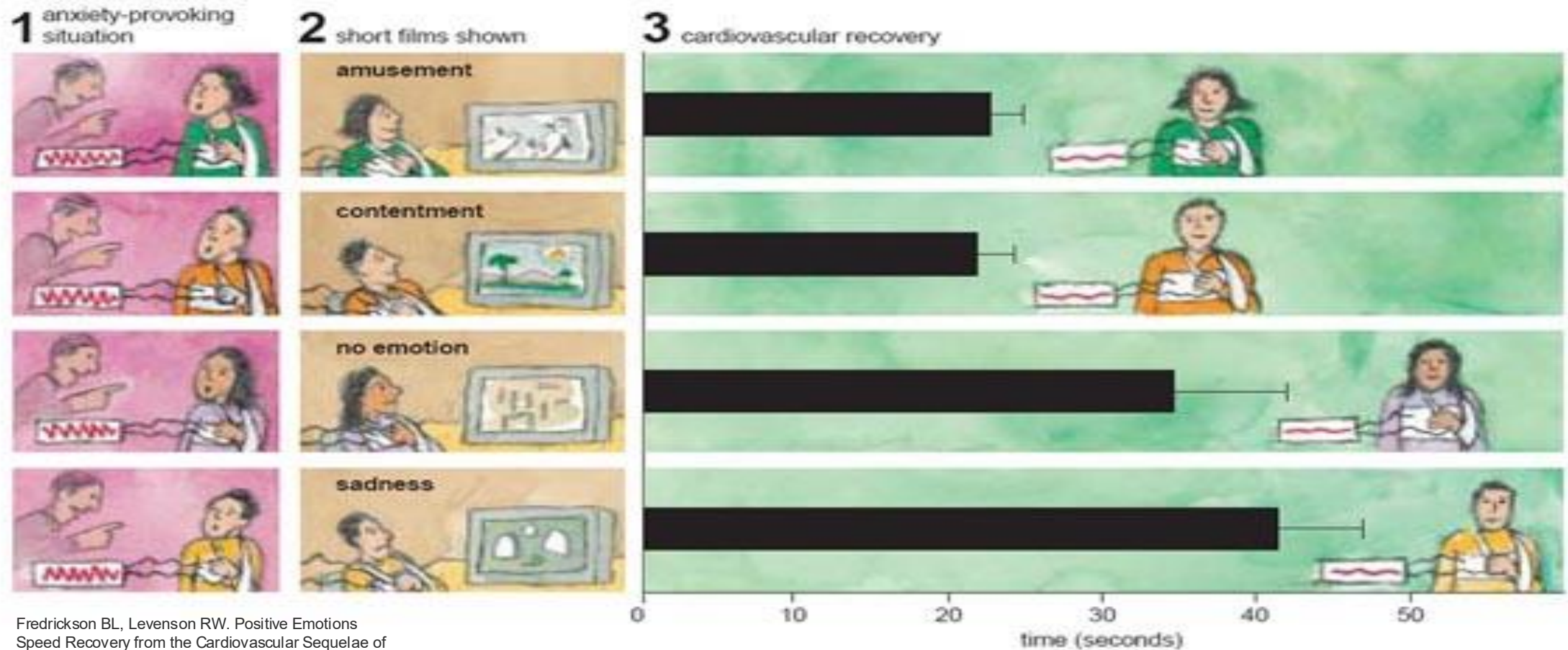
Undoing Effect





Do (Positive) Emotions Matter to Performance?

Impact of Emotions on Stress & Recovery



Fredrickson BL, Levenson RW. Positive Emotions Speed Recovery from the Cardiovascular Sequelae of Negative Emotions. *Cogn Emot*. 1998;12(2):191-220. doi:10.1080/026999398379718

Burnout Degrades Quality of Interpersonal Interactions and Workplace Culture, Causing:

Diagnostic accuracy and procedural performance to decline¹

Surgical complications to increase²

Patient satisfaction + commitment to plan of care to decline³

Morale, retention, and "best performance" from our team members to worsen³

1. Riskin A, et al. "The Impact of Rudeness on Medical Team Performance: A Randomized Trial." Pediatrics, September 2015, VOLUME 136 / ISSUE 3.

2. Cooper W, et al "Association of coworker reports about unprofessional behavior by surgeons with surgical complications in their patients" JAMA Surg 2019.

3. Edmonson C, Zelonka C. "Our Own Worst Enemy." Nursing Administration Quarterly: July/September 2019 - Volume 43 - Issue 3 - p 274–279.



Burnout & emotional state associated with:



Bigger Secular Trends



CPR News

SIGN IN

NPR SHOP

DONATE

NEWS

CULTURE

MUSIC

PODCASTS & SHOWS

SEARCH



NATIONAL

What is 'quiet quitting,' and misnomer for setting bound

August 19, 2022 · 5:30 AM ET



AMINA KILPATRICK



Closing your laptop at 5 p.m. Doing only your assigned tasks. Spending more time with family. These are just some of the common examples used to define the latest workplace trend of "quiet quitting."



Quiet quitting doesn't actually involve quitting. Instead, it has been deemed a response to hustle culture and burnout; employees are "quitting" going above and beyond and declining to do tasks they are not being paid for.



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IHQSE

How Do We Motivate and Engage?

(When so many are leaning out?)





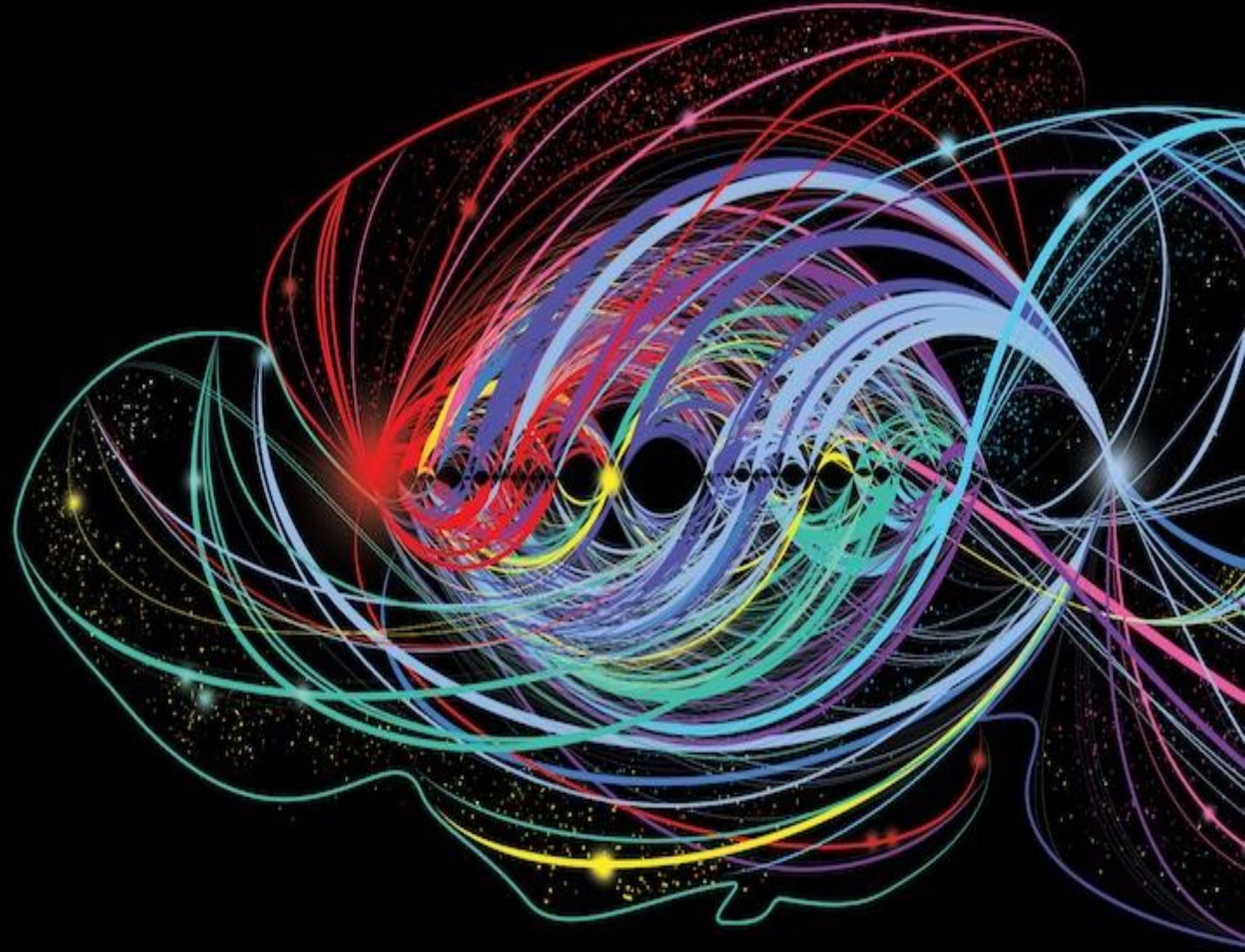
What Type of Leadership Drives Systems Improvement

... And Reduces Burnout

... at the Same Time?

Leadership for Change & Innovation

*Leadership that
addresses burnout*



3 Actions that Generate Human Connection and + Emotion . . . Inside Our Daily Work

Joy
Hope
Gratitude
Inspiration
Awe
Interest
Amusement
Pride
Serenity
Love

Tiny Engines



Undoing Effect



1) The Power of Leaders Using *Better Questions*

Typical Leader Check-in Frame: “What issues do we need to fix?
What is going to harm the next patient?”

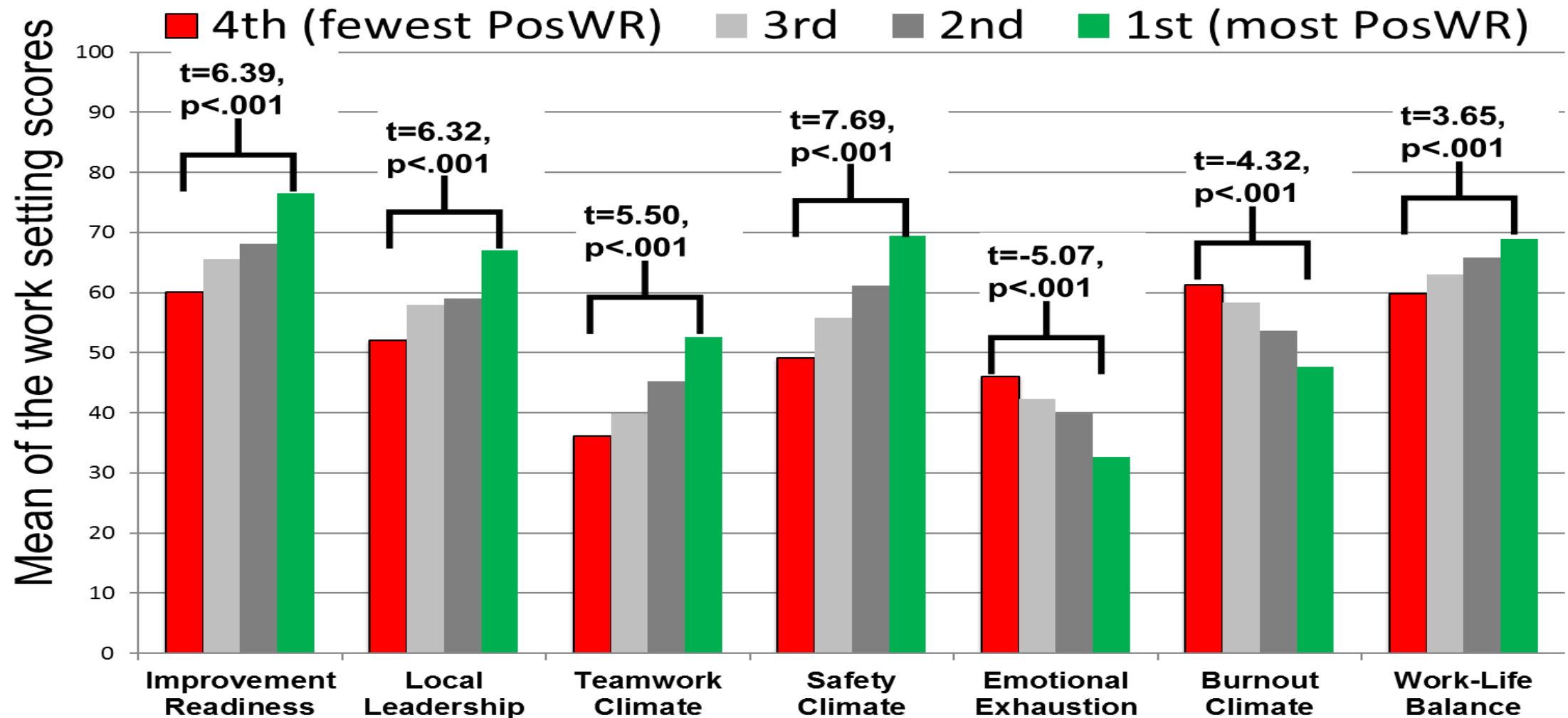
Alternative, Positive Check-in Frame: “What are three things that are going well around here, and one thing that could be better?”

Study question:

Did leaders ask for information about what is going well in this work setting (e.g., people who deserve special recognition for going above and beyond, celebration of successes, etc.)?: Yes / No / Not Sure



Impact of Positive Question from Leadership



2) Key Leader Behaviors: Wellbeing + Performance

Mayo Leadership Index

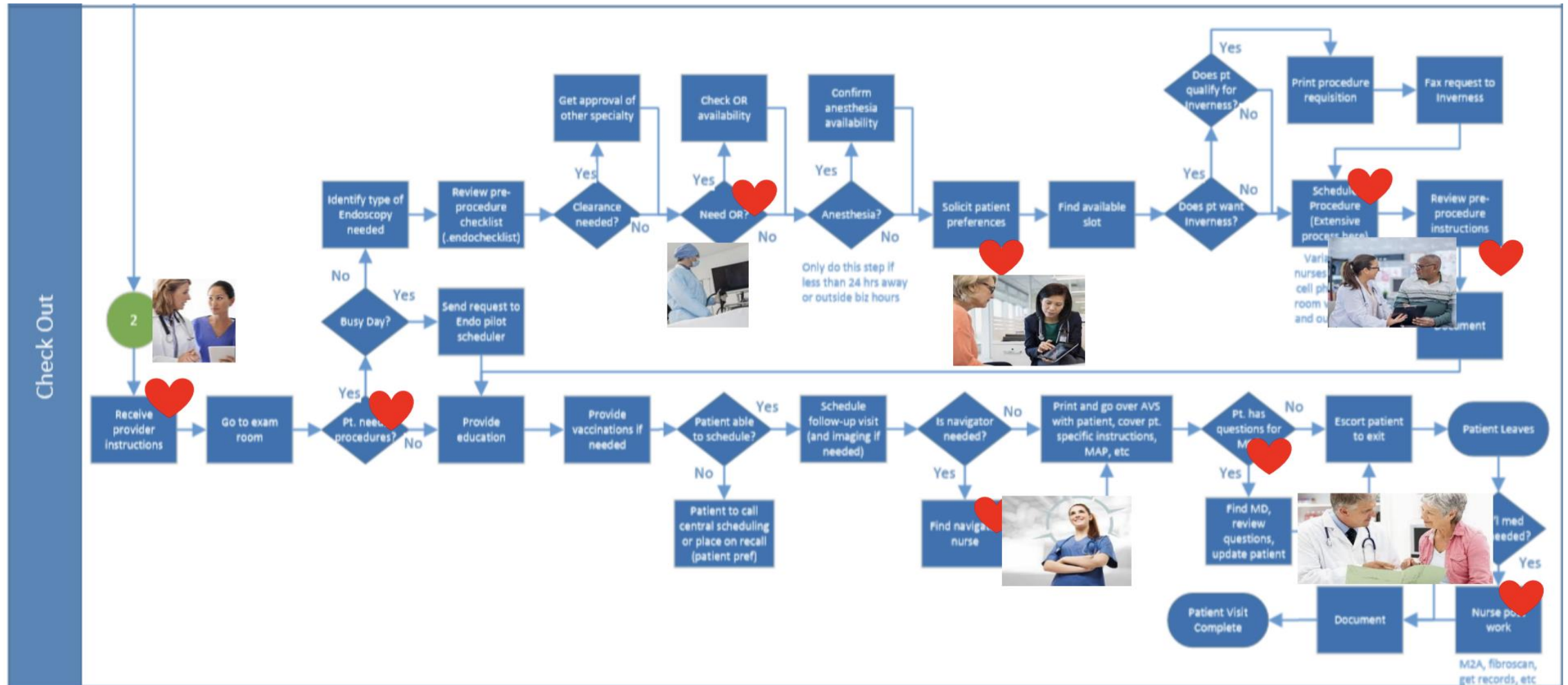
1. *Inclusion (treating everyone with respect)*
2. *Keeping people informed*
3. *Soliciting Input*
4. *Empowering Team Members*
5. *Nurturing Professional Development*
6. *Providing Feedback & Recognition*

Scale of These Behaviors
(5 points per item)

1 Point increase on that scale
(followers say “my leader does this”)

= 3% drop in burnout in physicians working with that leader (7-10% for non-physicians)!!

3) Reimagined Process Improvement: *Connection (Love) + Efficiency*



Secret Sauce: Acts for Individuals, Teams, and Leaders that Promote Well-being + Performance inside Daily Work

Tiny Engines

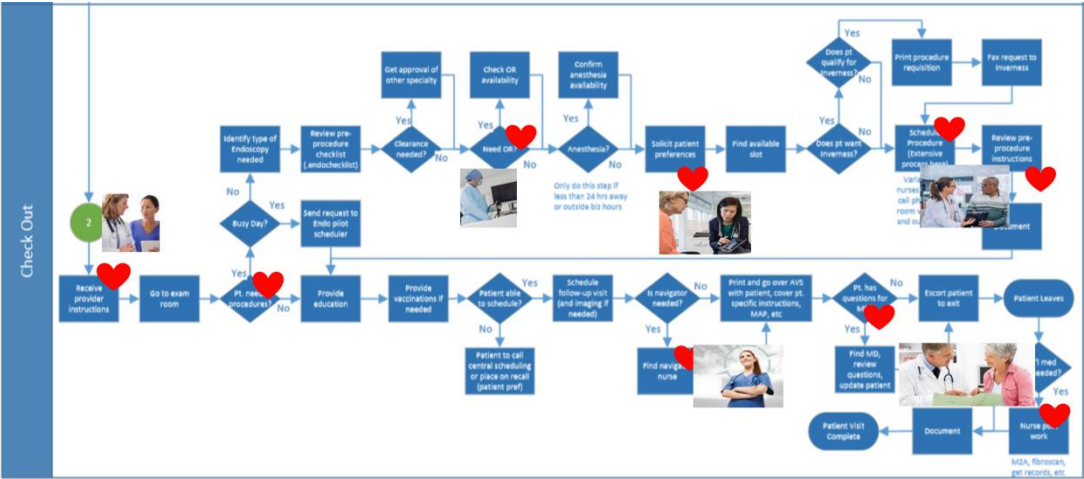


Joy
Hope
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Love



Mayo Leadership Index

- 1. Inclusion (treating everyone with respect)*
- 2. Keeping people informed*
- 3. Soliciting Input*
- 4. Empowering Team Members*
- 5. Nurturing Professional Development*
- 6. Providing Feedback & Recognition*



Questions + Dialogue



Appreciative Debrief

Share with the group 1 thing you found most intriguing from this session



Next Steps

- Share your Leadership Defined worksheet with coach
- Finalize coaching sessions dates/times with team

Date Assigned	Assignment	Due Date
#1 – Aug. 19, 2025	<ul style="list-style-type: none"> • Develop group ground rules • Complete Leadership Defined Self-assessment 	#3 – Sept. 9, 2025
#2 – Aug. 26, 2025	<ul style="list-style-type: none"> • No new assignments 	
#3 – Sept. 9, 2025	<ul style="list-style-type: none"> • Complete voice of customer • Build stakeholder analysis • Develop a problem statement 	#6 – Oct. 28, 2025
	<ul style="list-style-type: none"> • Complete a process map 	#7 – Nov. 4, 2025
#4 – Sept. 23, 2025	<ul style="list-style-type: none"> • Reading: Kotter, John. <i>Leading Change: Why Transformation Efforts Fail</i> 	#5 – Oct. 7, 2025
	<ul style="list-style-type: none"> • Meet with Dr. Moksha Patel 	#7 – Nov. 4, 2025
	<ul style="list-style-type: none"> • Draft business case 	#8 – Nov. 18, 2025
	<ul style="list-style-type: none"> • Complete affinity diagram 	#9 – Dec. 9, 2025
#5 – Oct. 7, 2025	<ul style="list-style-type: none"> • Complete Myers-Briggs Assessment 	Friday, Oct. 24, 2025
	<ul style="list-style-type: none"> • Complete literature review • Complete Program Evaluation/QI/Research Tool 	#8 – Nov. 18, 2025
#6 – Oct. 28, 2025	<ul style="list-style-type: none"> • Well-being Analysis • Health Equity Analysis • Develop/utilize current vision tying to project 	#9 – Dec. 9, 2025
#7 – Nov. 4, 2025	<ul style="list-style-type: none"> • Complete data collection plan 	#10 - Dec. 16, 2025
#8 – Nov. 18, 2025	<ul style="list-style-type: none"> • No new assignments 	
#9 – Dec. 9, 2025	<ul style="list-style-type: none"> • Finalize sense of urgency 	#11 – Jan. 13, 2026
	<ul style="list-style-type: none"> • Complete Design Thinking Exercise • Complete Positive Deviance Exercise • Develop list of potential interventions 	#12 – Jan. 27, 2026
#10 – Dec. 16, 2025	<ul style="list-style-type: none"> • Complete aim statement • Finalize guiding coalition 	#11 – Jan. 13, 2026
	<ul style="list-style-type: none"> • Finalize logo 	#13 – Feb. 10, 2026
#11 – Jan. 13, 2026	<ul style="list-style-type: none"> • Draft mid-year report out 	#12 – Jan. 27, 2026
	<ul style="list-style-type: none"> • Create and implement a communication plan 	#14 – Feb. 24, 2026



Evaluation





In Session Coaching



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