

# APM 2.0 Overview: Trevor Abeyta and Araceli Santistevan

# APM 2 Overview





#### APM 2 Pillars

Goal: increase equity, improve health outcomes, and lower cost by redistributing money to primary care

#### **Provider Reimbursement**

**Gainsharing** 

**Upside-only incentive payments** to share the savings achieved by improving patient outcomes and lowering costs for chronic conditions

Fee-for-

service

Balances PMPM with an additional payment to reflect visit volumes

Per Member Per Month (PMPM) Rate

Prospective Payment that allows investments in outreach, care coordination, etc. that aren't tied to a specific visit



## Pediatric Eligibility

- The State recognizes the difference between adult and pediatric primary care and is working to create a separate track for pediatricians
- That design process will begin in Fall 2022
- In the interim, pediatricians are welcome to participate in APM 2 with the PMPM and chronic conditions

#### Per Member Per Month(PMPM) & FFS

Modified APM Code Set

**Details:** 

Baseline year of 2018-2019

Ability to choose revenue breakdown

The State sent out incorrect workbooks with inaccurate PMPM payment amounts initially. The actuarial process has been improved and rates are now accurate. We strongly encourage practices who received initial workbooks to request new data.



#### Benefits to PMPM

### Flexibility

Ability to innovate care delivery

### Consistent Payment

 Paid up front at the beginning of the month



### Mechanics of Gainsharing

Risk-Adjusted

50/50 Shared Savings Split

Annual Reconciliation Process

PCMP-Specific Thresholds



#### Chronic Condition Episodes

Arrythmia/Heart Heart failure **Asthma COPD** Block **Coronary Artery Ulcerative** Hypertension **GERD** Colitis Disease Low Back Pain Osteoarthritis Diabetes Crohn's Disease



#### Data Sharing Solutions

The State is developing robust data sharing dashboards to help providers target chronic condition spending

Will improve both program outcomes and offer more provider support



#### Federal Approval Update

#### **PMPM**

- All services will be shadow billed & reconciled at the end of the year
- If the PMPM is below the shadow billed amount, provider will receive additional funding
- If PMPM is above the shadow billed amount, provider can retain excess if they meet quality measures
- First year of participation is risk-free

#### Gainsharing

Eligibility for gainsharing payments unlocked if providers meet quality measures

Quality Measures: Must achieve 200 points or greater on quality measures in the APM 1 program



#### Interested Providers

FILL OUT PROVIDER INTEREST FORM

REVIEW DATA WORKBOOK & MATERIALS

SCHEDULE FOLLOW-UP DATA WALK THROUGH WITH STATE IF NEEDED (UP TO TWO SESSIONS)



#### **Enrollment Process**

- 1. Provider confirms interest
- 2. Provider lists out preferred PMPM & start date
- 3. State drafts Notification Letter with program details & requirements
- 4. Provider signs letter and returns to State
- 5. System changes made as needed by State
- State follows-up with provider to confirm PMPM payments made as expected

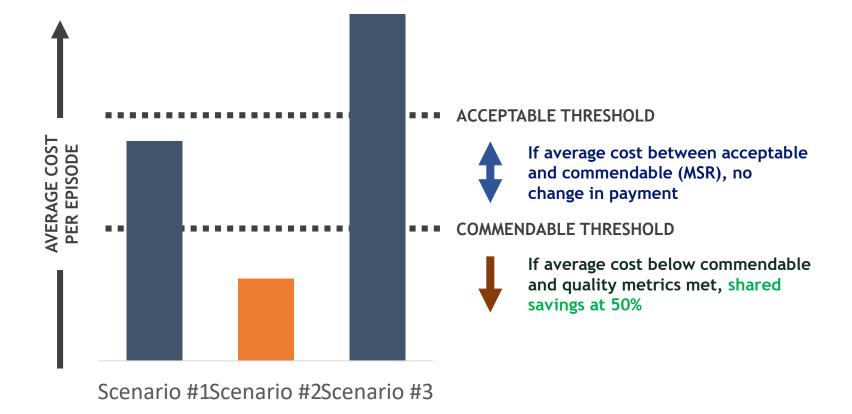


# **QUESTIONS?**

Please email <u>araceli.santistevan@state.co.us</u> with additional questions



### Incentive (Shared Savings) Payments





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Please take a few minutes to share your experience with us!



